



**SOUTH AUSTRALIAN WINE INDUSTRY
ASSOCIATION INCORPORATED**

Newsletter

2 July 2010

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Message from the Chief Executive

Thank you to the many members that have taken the time to complete the 2010 SAWIA Annual Appraisal. There has been a strong response, with comprehensive feedback that will help guide the association in providing improved services for members.

Last week, SAWIA Membership Subscription forms for the 2010/11 financial year were emailed to all members – if you have not already done so, please complete and return your form as soon as possible.

Members are also encouraged to complete and return the South Australian Winegrape Utilisation and Pricing Survey forms (to the Phylloxera and Grape Industry Board of SA), if you have not already done so. The greater the response, the more comprehensive and valuable the information will be for use by the industry.



Brian Smedley

FEATURE ARTICLES

Wages increase in Annual Wage Review 2009/10

NB: This article applies to all wine industry employers.

Fair Work Australia handed down its first Annual Wage Review (2009/10) decision on 3 June, announcing a number of important changes including increases to Modern Award wage rates and the Federal Minimum Wage and the casual loading for award / agreement free employees.

Some SAWIA members will also be affected by the special arrangements for Division 2B State awards (previously State based awards applying to non-constitutional corporations such as sole traders and partnerships that operated in the SA industrial relations system up to 31 December 2009).

The increases will apply from the first full pay period on or after 1 July 2010.

The details of Fair Work Australia's decision are set out in a Notice to Members that is available from the Noticeboard of the Employee Relations -> Federal IR page of SAWIA's [website](#).

SAWIA has published wage sheets for members detailing the outcome for the *Wine Industry Award 2010* and other awards commonly used by SAWIA members. This includes the *Clerks – Private Sector Award 2010* and the *Manufacturing and Associated Industries and Occupations Award 2010* ("Metals Award"). These wage sheets are available from the Resources Section of the Employee Relations -> Federal IR page of SAWIA's [website](#).

For more information, SAWIA members should contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

Fair Work Act 2009 Seminars – Register now

NB: This article applies to all wine industry employers and employees.

The *Fair Work Act 2009* introduced significant changes to employment law in Australia including changes to unfair dismissal laws, the introduction of modern awards and the National Employment Standards (NES), expanded union rights of entry and Good Faith Bargaining Rules when negotiating enterprise agreements.

While the Act became law on 1 July 2009, a significant body of case law has now developed over the past year to guide interpretation of key aspects of the legislation. Every employer **MUST** be aware of and understand their obligations, rights and responsibilities imposed by the Fair Work Act 2009 to ensure compliance with the law.

Members and non-members are encouraged to attend these important regional seminars being offered from 3 – 17 August 2010. Click [here](#) to register online, or click [here](#) to obtain more information or download and return a completed registration form.

Any questions can be directed to Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

Program announcement - *10+ ways to reduce your environmental footprint*



10+ ways to reduce your environmental footprint, a full-day seminar in Adelaide on 23 September 2010, will be packed full of practical take-home messages on how to reduce your environmental footprint in energy, water, packaging, greenhouse gas emissions and more. Topics include:

- § How to improve efficiencies in transportation and processing logistics, vineyard irrigation and water use, practical vineyard operations, winery energy use, water use and wastewater production in the winery
- § Practical strategies and actions to reduce your carbon emissions
- § Benefits of improving biodiversity
- § Pros and cons of biodynamic and organic viticulture
- § What customers and markets are looking for in terms of sustainability
- § Benefits of alternative grape varieties in vineyards
- § Improving the environmental impact of packaging through better design.

The day will be structured with plenary sessions at the start and end of the day, with parallel streams throughout the day comprising focussed short presentations with ample time for discussion.

This full-day seminar in Adelaide on 23 September 2010 will be the culmination of the 2008-2010 South Australian Wine Industry Sector Agreement. It is open to all grape growers, wine producers and wine industry suppliers, not just those participating in the Wine Industry Sector Agreement.

The full program will be released in July. To register your interest or find out how you can be involved, contact Marcia Burnett on marcia@winesa.asn.au or 8222 9271.

The Times They Are A Changin' – Finlaysons Wine Road Show XVIII

Not only is structural change occurring in the Australian wine industry, but so are the ground rules. Set in a changing world, the industry faces substantial domestic legislative change, especially in the areas of wine labelling, record-keeping and workplace law. Reform in Europe will also have an impact. Furthermore, a whole new marketing strategy, *A+ Australian Wine*, has been produced for the industry. Wine producers and grapegrowers need to be on top of all of this.

FINLAYSONS

Each year, Finlaysons organises and hosts a series of seminars in major wine districts of Australia, to assist small and medium sized wine companies to deal with critical business issues facing them. This year, South Australian sessions include Coonawarra (26 July), Barossa (7 September) and McLaren Vale (9 September, 2010).

This year, the Winemakers' Federation and the Australian Wine and Brandy Corporation have jumped on board the Finlaysons' Wine Roadshow with a view to getting their messages out to the Australian wine industry.

To register for Wine Roadshow XVIII or obtain more information, click [here](#).

Murray Street Vineyards – Small winery a big winner



Please join us in congratulating SAWIA member Murray Street Vineyards, a small artisan winery in the Barossa recently named most successful Australian exhibitor at the 2010 Decanter World Wine Awards in London. The three gold medals and two bronze medals reflect the hard work and passion that has driven this outstanding success story.....all the more impressive given that Murray Street Vineyard's first release was only in 2004!

Building of a state of the art small batch winery in 2007 has supported traditional winemaking methods with modern surrounds. Andrew Seppelt, co-director and winemaker (and sixth generation of the Seppelt family), also gives great credit to the Barossa region for underpinning this success story "...a great place to make wine – its ancient soils, abundant sunshine and cold winters are ideal conditions for making robust red wines, full of flavour."

For more information, click [here](#) or contact Barbara Storey on 0409 668 461 or barbarastorey@storeyline.com.au.

SAWIA welcomes Olivia Bristow



Please join us in welcoming Olivia Bristow, the association's new Executive Administrator.

Olivia started out in the hospitality industry before heading overseas to travel and work. She joins the team at SAWIA after 4 years with the Royal District Nursing Service of SA. Olivia is very much looking forward to learning about the wine industry, and providing support to the association as well as its members.

Olivia can be contacted on 8222 9277 or olivia@winesa.asn.au.

INDUSTRY & GOVERNMENT

Standard Business Reporting to reduce reporting burden

The business-to-government reporting burden is expected to decrease under Standard Business Reporting (SBR), which is being introduced starting July 2010. SBR aims to:

- § Remove unnecessary information from government forms
- § Use business accounting software to automatically pre-fill forms
- § Make financial reporting a by-product of natural business record keeping processes
- § Provide an electronic interface allowing business to lodge reports electronically with various state and federal government agencies
- § Provide a single secure online sign-on key.

SBR is a multi-agency Government initiative that includes the Australian Taxation Office, State / Territory Government revenue offices and the Australian Bureau of Statistics. The SBR initiative covers a wide range of business-to-government reporting including Activity Statements, Fringe Benefits Tax Returns, Tax File Number Declarations, Payroll Tax Forms / Reconciliations and Company Income Tax Returns.

The benefits to small business will include spending less time and effort reporting to government by satisfying reporting obligations directly from accounting systems (e.g., MYOB, Quickbooks etc...). Major accounting software suppliers are expected to introduce SBR capability early in the 2010/11 financial year. Watch out for more information from your software provider.

While adoption of SBR is voluntary, it is expected to save Australian businesses an estimated \$800 million per year. For more information visit www.sbr.gov.au.

International visitors stay longer / spend more

Tourism Research Australia has reported that international visitors are staying longer and spending more while holidaying in South Australia. The state welcomed 361,100 visitors for the year ended March 2010, a 3% increase from the previous 12 months. The 8.1 million international visitor nights was an all time high, up 14% on the previous 12 months and well ahead of the 5% rise nationally. Visitors spent \$188 million over the year, up 13% on the previous 12 months, and much better than the 1% drop across the country.

The statistics also show major gains in emerging growth markets in Asia, with 78,500 visitors representing a 34% increase. This includes 14,700 visitors from mainland China, an increase of 84%.

For more information, contact Chris Booth of the South Australian Tourism Commission on 0402 218 186.

EMPLOYEE RELATIONS & OHSW

Modern awards & transitional provisions – Are you ready?

NB: This article applies to all wine industry employers.

The modern award transitional provisions commence from 1 July 2010, an important date for SAWIA members that are now operating under a modern award, like the *Wine Industry Award 2010*. The transitional provisions detail how employers are to apply the increases and decreases to monetary provisions (wage rates, penalty rates, shift allowances and casual loadings) that arise from moving from the pre-reform federal awards to the new modern awards.

The increases and decreases to the monetary provisions are being phased in over a five year period commencing 1 July 2010. Each modern award has its own transitional provisions, which means that employers need to understand the transitional provisions for each modern award that applies to the employees in your business. This means many SAWIA members will need to be able to apply not only the transitional provisions of the *Wine Industry*

Award 2010, but also others such as the Clerks - Private Sector Award 2010 and Restaurant Industry Award 2010.

SAWIA members are also reminded that the transitional provisions should not be confused with the minimum pay increase of \$26.00 per week recently announced by Fair Work Australia. This is a separate matter – refer to the *Feature Article* above for details.

The interaction of modern awards and transitional provisions are complex and difficult to understand and apply correctly. To help SAWIA members with their implementation, SAWIA recently held a series of regional seminars. SAWIA has also prepared a summary of transitional provisions for the *Wine Industry Award 2010*, which hopefully will help members with the transition process. This summary is available from the Noticeboard of the Employee Relations -> Federal IR page of SAWIA's [website](#).

For assistance with the transitional provisions and Modern Awards, SAWIA members are encouraged to contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

Safe Work Awards 2010 – Nominate now

NB: This article applies to all wine industry employers and employees.

If you or your organisation excels in occupational health, safety and welfare (OHS), why not nominate for a Safe Work Award? You can nominate yourself or someone else whose commitment to OHS has kept the workplace safe for everyone. A safe and healthy workplace benefits workers, families, businesses and the community.

SafeWork SA is coordinating the Awards, and finalists and winners from each category will be announced at the gala Safe Work Awards dinner in October 2010. Click [here](#) for more information. Nominations close 30 July 2010.

Augusta Zadow OHS Scholarships

Innovative South Australians working on OHS projects of particular benefit to women are encouraged to apply for the Augusta Zadow Scholarships.

SafeWork SA is awarding two annual scholarships worth up to \$10,000 each to assist with occupational health, safety and welfare improvements undertaken by, or for the benefit of, women in South Australia. Scholarships are to be used to undertake further education, research, and/or occupational health, safety and welfare initiatives.

For more information, click [here](#) or contact Egon Schwidder on 8222 9273 or egon@winesa.asn.au. The closing date for applications is 27 August 2010.

Paid Parental Leave Scheme approved in Parliament

NB: This article applies to all wine industry employers.

On 17 June 2010 the Federal Government passed Australia's first Paid Parental Leave (PPL) scheme which will commence on 1 January 2011. Under the scheme, parents who earn less than \$150,000 per annum are entitled to 18 weeks of paid leave at the minimum wage (\$569.90 per week as at 1 July 2010).

The PPL scheme will be government-funded, however employers will have to administer the scheme. The PPL scheme will not be incorporated into Parental Leave entitlements in the National Employment Standards (NES) contained in the *Fair Work Act 2009*, but instead will operate alongside (and in conjunction with) the NES.

In the near future, SAWIA will be sending a Notice to Members outlining the key aspects of the new PPL laws, including the impact on wine industry employers, and what employers must do to meet their obligations in preparation for the commencement of the scheme.

For more information, contact Michael Asmar (8222 9270 or michael@winesa.asn.au) or Sarah Hills (8222 9212 or sarah@winesa.asn.au).

Superannuation – Important update

The long awaited Report of the Review into Australia's Future Tax System (AFTS), Chaired by Ken Henry, and the Federal Government's response to the review, were both released on 2 May 2010. The Henry report made a total of 138 recommendations, some of which the government accepted and some of which were specifically rejected. However, the majority of recommendations are yet to be addressed and have been flagged for future reform.



As expected, the federal Budget handed down on 11 May formalised the government's response to the Review, and also contained a few new policy announcements that affect the superannuation system.

SAWIA's wine industry partner, HOSTPLUS, has prepared a comprehensive summary focusing on 5 of these announcements which significantly impact on superannuation. This summary is available from the Noticeboard of the Members' Home page of SAWIA's [website](#).

Income tax withholding rates and thresholds – Changes from 1 July 2010

SAWIA members are reminded that certain tax tables, used for calculating withholding amounts from payments to employees and other workers, will change effective 1 July 2010. From 1 July, the new tax tables must be used, even if the payment relates to a period before that date.

For a complete list of tables that have / have not changed, click [here](#).

Employers should ensure that payroll software is updated to reflect changes to the tax tables.

Payroll Tax Seminar

RevenueSA is holding a one hour Payroll Tax Update session on 9 July in Adelaide, with a separate two hour session on the same day for employers recently registered for payroll tax.

To register for either (free) session, click [here](#).

SUSTAINABILITY & WATER

Climate Change Workshop coming to your region



There has been strong positive feedback to the two regional Climate Change and Greenhouse Emissions Reduction Workshops held in the Barossa Valley and Adelaide Hills during June, with a significant number of new grapegrowers and wine producers signing up to participate in the Sector Agreement.

The next workshop is scheduled for 15 July in Coonawarra. Participants will receive the latest information and templates for reporting greenhouse gas emissions for this financial year, including:

- § What information you need to calculate your carbon footprint
- § How to use the latest version of the Australian Wine Carbon Calculator (version 1.3)
- § Review of data submitted by participants from 2008/09
- § Contributions to the industry's footprint from various production chain segments
- § Benchmarking — interpretation and pitfalls.

Interested businesses not already participating are welcome to attend and find out more about the project. To register or obtain more information, please contact Mark Gishen on 8222 9278 or mark@winesa.asn.au.

Want to participate in the Wine Industry Sector Agreement?

It's not too late – if you want to start measuring your greenhouse gas emissions, improve your energy efficiency, and save money at the same time, then this program is ideal. It's voluntary, free and completely confidential! The Participant Commitment form can be downloaded [here](#).

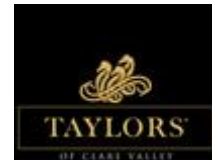
SAWIA members lead the way in reducing energy and water use

Two SAWIA members have been awarded government grants for energy and water usage improvements through AusIndustry's *Re-tooling for Climate Change* program.



Elderton Wines in the Barossa Valley was awarded \$55,000 for installation of a 30kW solar power panel grid at the winery's site in Nuriootpa. The panels will generate 150 kilowatts of clean power daily, expanding on an existing 10kW system and reducing the winery's CO2 emissions by at least 55 tonnes annually. This grant will allow Elderton Wines to build on the strong foundation already established when it became the first winery in South Australia to gain Carbon Neutral accreditation. Elderton's has already implemented a range of environmental initiatives including water recycling, and a 10kW solar power system to provide power to their cellar door.

Taylor's Wines were awarded \$550,000 to convert from packaged type refrigeration to a climate-friendly ammonia refrigeration system, providing the company with a more sustainable refrigeration future. Taylor's is committed to protecting its local natural environment and pursuing broader ecologically sustainable outcomes, having adopted an extensive Environmental Action Plan focusing on best practice viticulture techniques along with water and energy conservation and management initiatives.



Please join us in congratulating these two South Australian wineries that have, once again, demonstrated the South Australian wine industry's leadership in sustainability initiatives.

The *Re-tooling for Climate Change* program provides grants to help small and medium sized Australian manufacturers improve the energy and/or water efficiency of their production processes. For more information, contact the AusIndustry hotline on 13 28 46 or hotline@ausindustry.gov.au. SAWIA members are welcome to contact Mark Gishen on 8222 9278 or mark@winesa.asn.au for assistance or advice in the planning and preparation of project applications.

A new direction for labels in retail trade?

With the labelling of "green" credentials a growing area of concern for many in the wine industry, a recent [announcement](#) by ALDI supermarkets could be a signal of a new era in the retail sector – with the potential for some flow on for the wine industry.

ALDI has announced a partnership with Planet Ark to bring carbon footprint labelling to supermarkets, an Australian first for retailers. ALDI's new carbon footprint labels will tell consumers the number of grams of carbon emitted through its entire product's lifecycle, from the farm through to disposal, expressed as grams of carbon per 100 grams or millilitres.

The carbon scheme is run by the Carbon Trust UK, but is being brought to Australia by Planet Ark. It hopes to enlist other supermarket chains in the scheme later this year.

For more information, contact Mark Gishen on 8222 9278 or mark@winesa.asn.au.

SALES MARKETING & PROMOTION

Cellar Door Wine Festival in Adelaide



Cellar Door Wine Festival – Adelaide is an exciting new annual event from 25-27 February 2011 at the Adelaide Convention Centre. This festival will provide the missing “wine and food” element to join the array of world class events that take place in South Australia between January and March each year (e.g., Tour Down Under, Adelaide Fringe, Clipsal 500).

Cellar Door Wine Festival – Adelaide will feature wineries from across South Australia at a key time of year – attracting not only local consumers but also visitors from interstate and overseas with three days of wine tasting, food sampling and regional wine experiences right in the heart of the city!

The event will tell a story that showcases South Australia’s regions much like a “chapter” in a storybook, revealing depth and personality to reflect key aspects that are most unique and special. As part of the event, there will be an exciting line-up of activities (e.g., masterclasses).

Exhibitors will be able to generate revenue from selling bottles of wine from their stalls (for off-site consumption), payment for all tokens received for full wine pours and of course the opportunity to build mailing lists and on-line sales.

The cost is (from) a very reasonable \$550 for the three days, including a stall, clothed trestle, signage for each regional group and event marketing. To register or obtain more information, click [here](#) or contact Olivia Stratton on 0457 540 641 or olivia.stratton@adelaidecc.com.au.

Exhibitors wanted for Taste South Australia

Taste South Australia returns to the Royal Adelaide Show, from 3-11 September 2010, offering food and wine businesses the opportunity to sell product, build databases and reach potential customers. There are a small number of opportunities still available, ideally suited to boutique wineries. The total cost for 9 days is approximately \$1,600, and interested businesses are welcome to share stands (and costs).

Taste South Australia is held adjacent to SAWIA’s very popular wine education sessions, which catered for more than 2,000 participants in 2009.

SAWIA members should contact Olivia Bristow on 8222 9277 or olivia@winesa.asn.au for information on how to sign up for Taste South Australia.

A+ Australian Wine – everyone has a story

A+ Australian Wine, is Wine Australia's new consumer brand strategy aimed at repositioning the Australian category with regard to image, price and representation. *A+* is an opportunity for Australian wineries to share their stories about the characters and places that give Australian wines distinctive personalities and make them uniquely Australian.

According to Paul Henry of Wine Australia, the most interesting thing about Australian wine is never the wine alone, but rather the people that make it and the places that it comes from. This brand strategy is about capturing and telling that story.

Wine Australia is inviting Australian wineries to share their stories [here](#) and across various social media platforms where *A+* will become the defining signature of interaction with great Australian wine. Visit the website to add your story or to read about some of your fellow growers and winemakers.

China – Australia SME Fair 2010

The China International Small and Medium Enterprises Fair, now in its seventh year, is the largest event of its kind in China. The 2009 fair attracted more than 3,900 exhibitors and 250,000 visitors, with sales totalling A\$20.6 billion!

Australia will be the sole co-host country for the show in 2010, with Austrade managing the Australian Pavilion of 10,000 sqm. Wine is one of the eight major industry sectors.

The 2010 event is scheduled for Guangzhou China from 15-18 September 2010. For more information on participating, visit the Noticeboard of the SAWIA Export page of the association's [website](#).

New Zealand Magazine – Full Bodied Reds / Pinot Gris

A wine-dedicated retail magazine in New Zealand is inviting SAWIA members to submit wines for tastings of "Full Bodied Reds" and Pinot Gris by 17 August, with the results to be published in September 2010. All wines entered will receive a label shot in the text plus a short write up. Those wines selected for the "Shortlist" or "Outstanding" get full bottle shots and extended write-up.

The magazine has a circulation of approximately 10,000 via newsagent/retail and owner operated independent wine outlets, with a total readership in excess of 30,000. The average reader buys wine at \$18 – \$30, and occasionally more expensive wines.

For more information, SAWIA members should visit the Noticeboard of the SAWIA Export page in the members' area of SAWIA's [website](#). Note there is a charge of NZD115 per wine entered.

FHC China 2010



Food & Hospitality China 2010 is scheduled for 10-12 November in Shanghai. With a 13 year track record of success, last year's trade only event attracted more than 20,000 buyers from across China.

The 2010 event incorporates Wine & Spirits China 2010, which includes a sommeliers wine challenge, VIP wine tasting room, sommelier tutorials, "Gold Card" wine day and a wine theatre for national and individual wine seminars.

For more information, click [here](#).

Wine Style Asia Award

Wine Style Asia Award 2010, held in conjunction with Wine For Asia 2010, celebrates top quality wines for the Asian palate and market. Award winners will be listed on the Wine for Asia website, showcased in the Feature Tasting Area and included in the Winners Booklet distributed widely to trade and media.

Both exhibitors and non-exhibitors at Wine for Asia are welcome to participate in the Awards. For more information click [here](#).

MUNDUSvini International Wine Award

The 10th MUNDUSvini International Wine Award provides an opportunity to establish or strengthen a position in the German market. All winning wines are included in a MUNDUSvini special issue, which has a print run of over 150,000 for insertion in a range of wine magazines.

As the fourth biggest consumer of wine by volume in the world, Germany has one of the highest per capita consumption rates at 23.6 litres.

Registration cut-off is 9 July 2010. For more information, click [here](#) or email denzer@meininger.de.

South Australian Tourism Awards

SAWIA members are reminded that nominations for the South Australian Tourism Awards close on 9 July. The awards aim to recognise and promote excellence in tourism, while providing award winners with a valuable marketing boost.

For more information click [here](#).

OTHER

AMCHAM Business Luncheon – Mitchell Taylor, Victoria Angove and Louisa Rose



Three of SAWIA's members will be featured at the AMCHAM Business Luncheon *Talking Business with Mitchell Taylor, Victoria Angove and Louisa Rose* on 6 August in Adelaide.

Mitchell Taylor was appointed Managing Director of Taylors Wines in 2000 after working in all facets of the family business from export and finance director to winemaker. Victoria Angove was appointed a Director on the board of Angove's Wines in 2006 after a string of impressive achievements including being named *South Australian Young Achiever of the Year* in 1993. Louisa Rose was named *Winemaker of the Year* in October 2008 by the prestigious Gourmet Traveller WINE Magazine, after working alongside many Yalumba legends and her appointment as Chief Winemaker at Yalumba in 2006.

To register for this luncheon, click [here](#).

Wine Industry Outlook Conference



The 2010 Wine Industry Outlook Conference is being held 19-20 October in Melbourne, combining a traditional conference program with a series of practical workshops.

Day one will include detailed analysis of fine wine demand and the US and Chinese markets, outline planned market development initiatives, and highlight strategies for converting opportunity into profitable business. Day two will include a series of workshops covering marketing, distribution, tourism and business development.

Click [here](#) for more information.

Wine Sensory Evaluation Course – Barossa Grape Growers



A Wine Sensory Evaluation Course for Grape Growers is scheduled for August 2010 in the Barossa, following on from last year's well attended course.

Growers will have the opportunity to:

- § Taste and evaluate regional and international wines
- § Learn how to compare and contrast regional red and white wine styles

- § Discover how viticultural practices influence wine composition and style
- § Learn how to identify faults and flavour compounds
- § Talk the language of winemakers.

The course is scheduled over 4 Wednesdays (4 – 25 August, 6.30 – 9.00pm), and pre-registration is essential. To register online click [here](#) or contact Olivia Bristow on 8222 9277 or olivia@winesa.asn.au.

Dates for your diary

2010

- § 1-31 July, [Coonawarra Cellar Dwellers](#)
- § 2-4 July, [Good Food & Wine Show](#), Perth
- § 3-8 July, [Aust. Wine Industry Tech. Conf & Exhibition](#), Adelaide
- § 9 July, [Payroll Tax Update](#), Adelaide
- § 12 July 2010, [Barossa Viticulture Conference](#)
- § 15 July, [Climate Change & Greenhouse Emissions Reduction Workshop](#), Coonawarra
- § 16-18 July, [Good Food & Wine Show](#), Sydney
- § 26 July, [Finlaysons' Wine Roadshow](#), Coonawarra
- § 3 August, [Fair Work Act 2009](#), McLaren Vale
- § 4 August, [Fair Work Act 2009](#), Langhorne Creek
- § 4-25 August, [Wine Sensory Evaluation for Grape Growers](#), Barossa
- § 5 August, [Fair Work Act 2009](#), Coonawarra
- § 6 August, [Talking Business](#), Adelaide
- § 10 August, [Fair Work Act 2009](#), Riverland
- § 11 August, [Fair Work Act 2009](#), Clare
- § 12 August, [Fair Work Act 2009](#), Barossa
- § 17 August, [Fair Work Act 2009](#), Adelaide
- § 26-28 August 2010, [International Beverage Exposition and Competition](#), Shenzhen (China)
- § 26-29 August, [Taste of Melbourne](#)
- § 5-7 Sept, [Speciality & Fine Food Fair](#), London
- § 7 September, [Finlaysons' Wine Roadshow](#), Barossa
- § 9 September, [Finlaysons' Wine Roadshow](#), McLaren Vale
- § 9-10 September, [Drink World Congress \(Asia-Pacific\)](#), Hong Kong
- § 15-18 Sept, [Food & Hotel Thailand](#), Bangkok
- § 15-18 September, [China – Australia SME Fair 2010](#), Guangzhou (China)
- § 23 September, 10+ways to reduce your environmental footprint, Adelaide
- § 8-10 October, [Good Food & Wine Show](#), Adelaide
- § 11-13 October, [Carbon Expo Australasia](#), Melbourne
- § 19-20 October, [Wine Industry Outlook Conference](#), Melbourne
- § 28-30 October, [Wine and Gourmet Asia](#), Macau
- § 28-29 October 2010, [Wine for Asia](#), Singapore
- § 4-5 November, [Drink World Congress \(Europe\)](#), Milan
- § 5-7 November, [Good Food & Wine Show](#), Brisbane
- § 10-11 November, [FHC China 2010](#), Shanghai

2011

- § 25-27 February 2011, [Cellar Door Wine Festival – Adelaide](#)
 - § 28 Feb – 2 March, [ScotHot](#), Glasgow
 - § 13-16 March, [International Food & Drink Exhibition](#), London
 - § 17-18 March, [Drink World Congress](#) (Americas), New York
 - § 6-9 April, [Food & Hotel Indonesia](#), Jakarta
 - § 26-29 April, [Seoul Food & Hotel](#), Seoul
 - § 11-14 May, [HOFEX](#), Hong Kong
 - § 9-10 June, [Drink World Congress](#) (CIS), Moscow
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Industry Partners

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