



SOUTH AUSTRALIAN
WINE INDUSTRY ASSOCIATION

SOUTH AUSTRALIAN WINE INDUSTRY ASSOCIATION INCORPORATED

Newsletter

2 October 2009

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Message from the Chief Executive

SAWIA has committed significant resources to achieving the best possible outcome for the wine industry under the Award Modernisation process. Unfortunately, the recent release of the *Wine Industry Award 2010* was marred by inaccurate reporting by the media. Members need to be aware that, even with the release of the Award, the process is far from finished. SAWIA will continue to strongly represent the industry throughout the process of determining the all important transitional provisions, and then will present regional seminars to ensure members understand and implement the new provisions. Members are strongly encouraged to read the two important articles (below) on Award Modernisation – *Inaccurate reporting in the media* and *Important developments*.

With the resumption of sittings in the South Australian Parliament on 8 September, three Bills were introduced that will impact on wine industry businesses.

The *Liquor Licensing (Producers, Responsible Service and Other Matters) Amendment Bill 2009* was introduced into Parliament on 9 September. It provides for a number of amendments aimed at reducing red tape surrounding the issuing of licenses, while providing licensing arrangements that better reflect current operations for wine producers. The changes in the Bill are consistent with those set out in SAWIA's last newsletter.

Two industrial relations Bills dealing with moving the remaining private sector employers to the national Industrial Relations System have also been introduced. One Bill deals with the transfer of state IR powers to the Commonwealth, while the other Bill addresses the transitional and consequential amendments necessary to effect the change.

SAWIA is closely monitoring passage of the proposed legislation. SAWIA supports the proposed legislation, a view that has been communicated to relevant political parties.

The Thinker in Residence, Professor Andrew Fearn, also released his report on [Sustainable Food and Wine Value Chains](#) during September. It contains material about value chain thinking, the global approach and an analysis of South Australia's food and wine value chains. The report will be considered by SAWIA's Executive Committee in October.

SAWIA's 5th Australian Wine Industry Environment Conference and Technical Tour was held on 23 and 24 September. The organisational skills of SAWIA staff member, Marcia Burnett, resulted in an excellent conference with very positive feedback. Congratulations Marcia for your professional effort and commitment to providing a special conference that will help to guide the wine industry forward in 2010!

I recently attended one of the workshops that SAWIA is running as part of its commitment to the Wine Industry Sector Agreement. The workshop dealt with using the Australian Wine Carbon Calculator, a necessary part of reporting greenhouse gas emissions by financial year end. Members are urged to participate in this initiative, and can refer to the article below for more information.

Finally, I would like to thank the many members that completed and returned the SAWIA feedback survey. On an overall basis, members scored the association 8 out of 10 for overall membership value, with high scores for SAWIA's Industrial Relations, Occupational Health and Safety and Government Relations. This newsletter also scored highly, with a number of members reporting it is an invaluable source of information. Notwithstanding this pleasing result, the association is always striving to improve its processes, services and deliverability. We will be using your feedback to guide our path in 2009/10!



Brian Smedley

FEATURE ARTICLES

Award Modernisation – Inaccurate reporting in the media

NB: The following article applies only to constitutional corporations covered by the Federal Industrial Relations system (Fair Work Act 2009 (Cth)).

There has been significant confusion and inaccurate reporting in the media following the recent release of the final version of the *Wine Industry Award 2010* by the Australian Industrial Relations Commission (AIRC). For example, articles in the Daily Wine News on 9 September and the Advertiser of 10 September reported grossly overstated overtime rates. A number of other wine industry bodies and businesses have also misinterpreted the Award, which serves to highlight the importance of understanding the process as well as the Award.

SAWIA reiterates that, on an overall basis, a positive and realistic outcome has been achieved for the wine industry. The new Modern Awards have recently been released, reflecting many important wins for wine industry employers including:

- § A dedicated Wine Industry Award – a huge win for the wine industry, which many other industries did not realise

- § Insertion of favourable clauses such as the piece work clause, largely based on SAWIA's proposal to the AIRC
- § A wide range of improvements ranging from the expanded definition of ordinary hours for vineyard and cellar door workers to clarity on shift work terms, meal breaks and penalty rate application.

Without the involvement of SAWIA's highly experienced industrial relations team, it is doubtful the wine industry could have realised an outcome anywhere near as favourable. During the process of representing the wine industry in front of the AIRC, we noted that other bodies failed to appear before the AIRC losing the opportunity to amplify their position and respond to questions from the AIRC. SAWIA was one of the few employer associations to make a substantial and consistent contribution throughout the Award Modernisation process, reflected in many of SAWIA's proposals being incorporated into the final award.

Without SAWIA's representation of the wine industry, it is quite likely there would be no separate Wine Industry Award with wine industry employers facing the dire consequences of coverage by two separate unrelated awards - Agriculture and Food Manufacturing Awards – including unsuitable terms and conditions, and significantly higher costs.

A copy of the *Wine Industry Award 2010* is available from the Noticeboard of the Federal IR page of SAWIA's [website](#).

SAWIA members are welcome to contact Brian Smedley on 8222 9274 or brian@winesa.asn.au.

Award Modernisation – Important developments

NB: The following article applies only to constitutional corporations covered by the Federal Industrial Relations system (Fair Work Act 2009 (Cth)).

Important transitional provisions yet to be determined

While the new *Wine Industry Award 2010* has been finalised and takes effect from 1 January 2010, the transitional provisions have yet to be determined. This is important because the provisions will set out how and when the changes to monetary provisions (e.g., minimum wages, casual loadings, weekend and holidays penalties, shift allowances) will be phased in over (up to) a 5 year period.

The AIRC has recently announced transitional provisions for Priority and Stage 2 Awards. We expect that similar provisions will also operate for the *Wine Industry Award 2010*, subject to variations for particular cost issues. SAWIA will be continuing its strong representation of the wine industry via submissions and appearances before the Australian Industrial Relations Commission, arguing for the best possible outcome for employers with regard to the transitional provisions.

SAWIA will be making its submission on the transitional provisions by the due date of 23 October, and exercising its right of reply to submissions by other parties before 6 November 2009. The AIRC has encouraged all parties to the *Wine Industry Award 2010* to confer with a view to reaching agreement on the transitional arrangements. This could involve SAWIA presenting its position, or being involved in negotiations.

The AIRC has not provided a timeline for finalising the award document, which will include the transitional provisions. This is of significant concern for employers given the operational date of 1 January 2010.

Important information/education seminars for the wine industry

It is crucial that all employers understand the major changes to payroll systems and overall industrial relations that commence on 1 January 2010. SAWIA will be offering wine industry specific regional information sessions, and all members are strongly encouraged to attend.

Given the likelihood that the completed award document will not be available until the end of November, SAWIA anticipates that the regional sessions will be held in late November and early December. Dates and locations will be advised soon.

Update on other awards impacting wine industry employers

The AIRC has also published various exposure drafts for Stage 4 Awards, with those of interest to wine industry businesses including:

- § A *Miscellaneous Award 2010* has been created to cover persons not covered by an award. SAWIA is currently assessing the impact of the coverage and terms and conditions.
- § There will not be a separate award for *Labour Hire Services*, with the AIRC preferring that the labour hire industry will be covered by the specific award based on the work performed and its link to an industry. The AIRC is of the view this creates a more consistent safety net. As a result, "coverage" clauses in modern awards may need to be varied to include references about labour hire.
- § A *Restaurant Industry Award 2010* has also been released as an exposure draft, which will affect wine businesses with a restaurant facility.

The National Training Wage, which will appear in most awards as a Schedule, has also been released for comment.

For more information, members are encouraged to contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

Environment Conference drives a sustainable future for the wine industry



The 5th Australian Wine Industry Environment Conference brought together experts from all over Australia providing insights into the sustainability challenges facing the industry, highlighting opportunities and offering practical responses. Speakers at the conference covered topics ranging from market drivers and high level policy through to on-the ground application of practical changes in environmental management.



The event, held at the National Wine Centre on 23 September, demonstrated that the environmental agenda is moving at an incredibly fast pace, and grapegrowers and winemakers need to understand the issues to develop the right strategies for a sustainable future. In a highly entertaining and motivating closing address, Sakkie Pretorius (Managing Director - Australian Wine Research Institute) emphasised that sustainability and profitability must be considered as integrated goals for the future.

A concise overall summary of the conference presentations, along with a copy of each presentation, is now available for downloading [here](#).

The technical tour followed the main conference on Thursday 24 September. The day started with an eye opening tour of the O-I Glass factory to watch the production of the new light weight bottle line. From there the bus headed up to Kalleske Vineyards in Greenock, but not without a wrong turn and the deluxe bus getting bogged on an unsealed road! Fortunately, the presentation on biodynamic viticulture and organic winemaking was well worth the effort.



With the bus back in action the group headed to Murray Street Vineyards to have a look at the winery and wetlands. This was followed by lunch at Wolf Blass, and presentations on Biochar and the Wolf Blass Winery wastewater management systems and initiatives. A visit to the Nuriootpa Research Centre was the first stop after lunch with a presentation on mid-row grasses and an overview of a research project simulating hotter temperatures in the vineyard, making it possible to study the effects of climate change on vines and different varieties.

Having caught up some lost time the bus made its final stop at Tarac Technologies where small groups were given tours of the various processes linked to the disposal of solid and liquid wine making residuals and subsequent bi-products.

Strong positive feedback was received from delegates attending the conference and technical tour. Importantly, delegates confirmed that the topics and material presented will help them to improve environmental performance in their own workplaces.

This conference was supported by funding from the Australian Government Department of Agriculture, Fisheries and Forestry under its Promoting Australian Produce (Major Events) program.

Water allocations increase to 25%

Acting Minister for the River Murray, Patrick Conlon, announced that River Murray licence holders will be able to access 25% of their entitlement from 1 October, up from 16%. This increase is due to improved River Murray water resource conditions.

The Murray-Darling Basin Authority's latest water resources preliminary assessment shows an overall improvement in the shared resource of about 300 GL, and South Australia is entitled to 100 GL of this increase. After using half to repay South Australia's advance of water received at the start of 2009-10, 50 GL is available for general allocations.

Recent good rainfall in the Adelaide Hills has also meant that Adelaide's storages are near capacity, and there has been no need to take any water out of the River Murray since April.

Exposure draft of National Model OHS Laws released

NB: This article applies to all South Australian wine industry employers.

The long-awaited exposure draft of National Model OHS laws has just been released, with important implications for wine industry employers. The draft [legislation](#) will introduce model provisions to be adopted into law by each state or territory during 2011.

The draft legislation reflects the decision of the Workplace Relations Ministerial Council on the recommendations put forward by the National OHS Review Panel. Included amongst the important changes are:

- § Recasting of the duty of care approach by introducing the concept of a person conducting a business or undertaking as being the central duty holder under the law
- § Introducing a new approach to personal liability
- § Creating new enforcement powers and higher penalties for OHS offences.

SAWIA will review the exposure draft and make appropriate submissions and representations on behalf of members, with the first submission due by 9 November. Members wanting more information should plan to attend SAWIA's annual OHSW seminars (*refer to article below*).

Queries can be directed to Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

Register now for SAWIA's annual OHSW Seminars!

NB: This article applies to all South Australian wine industry employers.

SAWIA's annual Occupational Health and Safety Seminars are a must attend event for those people in the industry with OHSW and related responsibilities.

The full-day seminars, scheduled for the Barossa (5 November) and Coonawarra (12 November), will focus on the OHSW issues that are important to the wine industry, including:

- § Changes arising from the proposed national OHSW Laws (*refer to article above*)
- § Best practice initiatives that have successfully reduced injuries in the wine industry
- § Managing exposure to the sun and reducing incidence of skin cancer
- § Managing non-occupational injuries (those incurred away from the workplace) from an employment and safety perspective
- § Workshop a risk assessment of "vintage working hours" rosters
- § Plus lots more!

Wine producers and grapegrowers are strongly encouraged to attend these sessions in order to understand and meet legal obligations, while reducing workplace injuries and maximising productivity in the workplace. Click [here](#) to register and pay through SAWIA's secure website, or click [here](#) to download a form to be completed and returned to the association.

For more information contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

Cellar Door Experience stars at Royal Adelaide Show



Over 2,000 visitors attended SAWIA's *Cellar Door Experience* at the Royal Adelaide Show from 4-12 September 2009, once again making it one of the stars of the show! Rhys Howlett (NWETC Wine Educator and South Australian Wine Ambassador) led a series of six educational 20-minute wine tastings each day, with each session showcasing 4 excellent wine examples from a particular region.

Many visitors stayed behind after the session to ask more questions, demonstrating a thirst for more information including where they could purchase the wines sampled! Volunteers from the Royal Agricultural Society and SAWIA shared the task of keeping up with refreshing glassware, pouring wine and promoting the event to the public.

Our special thanks go to the wineries from Kangaroo Island, Barossa, Adelaide Hills, Langhorne Creek, McLaren Vale and Mt Benson for contributing wines that were excellent "ambassadors" for each region.

This highly successful domestic marketing initiative provides excellent promotional opportunities for wineries and the wine regions of South Australia. Educating palates and introducing different varieties in this fun environment encourages consumers to appreciate and explore a wider variety of South Australian wines. Wineries wanting to become involved in the 2010 show should contact Marcia Burnett on 8222 9271 or marcia@winesa.asn.au.

EMPLOYEE RELATIONS & OHSW

SA private sector employers to observe National Industrial Relations System

NB: The following article applies only to non-constitutional corporations covered by the State Industrial Relations system (Fair Work Act 1994).

The South Australian Government introduced two Bills into the South Australian Parliament on 9 September, which propose to transfer all private sector employers currently observing the State System of Industrial Relations to the National System. This means that, under the proposed changes, all wine industry employers will operate in the National System effective 1 January 2010.

The two Bills introduced into Parliament refer the necessary powers to the Commonwealth and provide for transitional provisions. Once the South Australian legislation is passed, relevant legislation will also be required by the Commonwealth.

Given the proposed operative date of 1 January 2010, we expect that affected employers will have only a short period of time to understand and implement the detailed changes. As a result, non-constitutional employers should plan to attend SAWIA's regional sessions on the Fair Work Act, National Employment Standards (NES) and Modern Awards that will be scheduled in mid-late November and December.

Further information, including dates and times of these sessions, will be available soon. In the interim, members can direct any questions to Egon Schwidder (8222 9273 or egon@winesa.asn.au).

State Equal Opportunity Laws amended

NB: This article applies to all South Australian wine industry employers.

The *Equal Opportunity (Miscellaneous) Amendment Act* has now been passed by the South Australian Parliament, taking effect on 2 October 2009. The Act amends the *1984 Equal Opportunity Act* by strengthening South Australia's anti-discrimination laws, bringing them into line with those of other states and nationally, and giving South Australia better options to solve problems locally.

Broadly, there's more protection for:

- § People who care for a dependent child or a family member
- § People with a mental illness, or an infection without symptoms
- § Domestic partners
- § People discriminated against because of their spouse or partner
- § Contractors
- § People who have been sexually harassed.

Further, workers have better protection if they:

- § Are sexually harassed and the employer has not taken reasonable steps to prevent the harassment
- § Are harassed by customers or clients – such as waiters harassed by patrons, and cellar door workers harassed by customers
- § Wear dress or adornments symbolic of their religion.

The time limit for lodging a complaint has been doubled, from six months to twelve months, in line with most other Australian jurisdictions. Also, some outdated laws have been repealed but these are not likely to impact on the wine industry.

For more information, including a summary of the changes, click [here](#).

Members can contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au) with any questions.

Changes to licensing for high risk work postponed

NB: This article applies to all South Australian wine industry employers.

The South Australian government has postponed the start date for changes to licensing for high risk work from 1 September 2009 to early 2010.

The *National Standard for Licensing Persons Performing High Risk Work 2006* (the new National Standard) is being introduced across Australia, introducing a number of changes that aim to make the training, assessment and licensing of high risk work consistent around the country. As part of the changes, a new type of licence will be introduced that will require renewal every five years.

Employers and employees who operate a forklift, crane, hoist, elevating work platform or pressure equipment need to understand and plan for the upcoming changes. For a copy of the new National Standard and a helpful Information Sheet click [here](#).

If you have any questions please contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

SafeWork Month 2009

NB: The following article applies to all wine industry employers.

SafeWork Month will be staged over 4 weeks from 4 - 30 October 2009, beginning at the Loxton Show during the October long weekend and concluding in Adelaide with the presentation of the Safe Work Awards.

During the first three weeks, free workshops will be staged in all of the state's major regional centres. The final week in metropolitan Adelaide coincides with Safe Work Australia Week from 25 – 31 October.

To download a copy of the Safe Work Month 2009 programme of events, or to book your place at a workshop or event, go to the SafeWork SA [website](#).

SALES MARKETING & PROMOTION

Drinks Trade Tasting – Call for Chardonnay

Drinks Trade, the magazine of the Liquor Merchants Association of Australia, is inviting product samples for review by a panel of experts in its regular section called "Wine List". The magazine is direct mailed to over 20,000 licensed venues and outlets nationally.

The December/January 2010 edition of *Drinks Trade* will include the results of a tasting of chardonnay (RRP above \$15).

The panel will assess not just the wine but the price points to select a "best value" pick in each category. The commercial or consumer appeal of the wine will also be assessed. Rankings or scores will not be published. The panel is made up of representatives from the wholesale, retail, educator, marketing and service side of the wine industry.

To participate, samples must be submitted by 9 October.

For more information on submitting your samples, visit the Noticeboard of the SAWIA Export page in the members' area of the association's [website](#).

WineFest China

WineFest China is being held in Beijing from 16 – 24 January 2010. WineFest China includes the Beijing Wine & Spirits Festival which is open to the public, and the World Wine & Spirits Industry Expo which is open to trade.

For more information, click [here](#) or contact Ms. Lily Xie at lilyxie@bj-relation.com or +86 10 85866611.

SUSTAINABILITY & WATER



A series of five regional workshops were held during August and September to help Wine Industry Sector Agreement signatories use the Australian Wine Carbon Calculator to calculate greenhouse gas emissions for the 2010 financial year.

The free sessions were attended by 95 grapegrowers, winemakers and contractors, resulting in an additional five companies signing commitments to participate in this voluntary program. With over 100 participants, representing nearly 30% of the grapes grown and 99% of the grapes crushed in South Australia, the program looks well set to provide a representative estimate of our industry's greenhouse gas emissions.

Feedback from workshop participants revealed that:

- § The actual calculation of emissions is more straightforward than first thought
- § Benchmarking of emissions between businesses is complex due to the structure of the industry
- § Participation of businesses across the whole supply chain will greatly increase confidence in greenhouse gas accounting
- § Many participants are already keen to move beyond the first step of measurement and on to improving their energy efficiency.

It is still not too late to join up! If you want to start measuring your greenhouse gas emissions, improve your energy efficiency and save money, then this program is an ideal way to begin. The program is voluntary, free and completely confidential!

For more information, contact Mark Gishen of SAWIA (8222 9212 or mark@winesa.asn.au) or click [here](#).

The Wine Industry Sector Agreement - Climate Change and Greenhouse Emissions Reduction is a two year project to inform the wine industry of issues surrounding climate change, while encouraging and assisting industry to measure and report their carbon footprint. The South Australian Wine Industry Association and the Wine Grape Council of South Australia signed the Sector Agreement with the State Government in accordance with the Climate Change and Greenhouse Emissions Reduction Act 2007.

New site contamination regulations - Advice for members

The Environment Protection Authority (EPA) has been given new powers to deal with both recent and historical site contamination, including the power to order individuals or companies to investigate and/or remediate contamination.

South Australia's *Environment Protection (Site Contamination) Amendment Act 2007* came into operation on 1 July 2009. The Regulations set out an extensive list of activities prescribed as "potentially contaminating activities" and includes wineries and distilleries, the operation of wastewater treatment plants, irrigation using wastewater, operation of wetlands or detention basins, laboratories, storage of hydrocarbon-based products such as petrol and the storage of more than 500 litres or 500 kilograms of listed substances such as acids, alkalis, distillation residues, phosphates and pesticides.

Importantly for the wine industry, this means that anyone purchasing land known to have been used for these activities, at any time in the past, could be issued with an investigation or remediation order for contamination that was caused as a result of those activities. Furthermore, any landowner undertaking any of these activities could be issued with a site investigation order, requiring assessment of the nature and extent of potential contamination on the site.

An outline of the impact, prepared by Finlaysons (SAWIA's wine industry partner), has been posted to the Noticeboard of the Environment page of SAWIA's [website](#). More information is also available at the EPA website www.epa.sa.gov.au.

South Australian government to purchase permanent water entitlements

The South Australian Government recently announced that it will purchase permanent water

entitlements from South Australian irrigators who missed out on selling to the Commonwealth under the latest round of its buyback program.

Karlene Maywald, Minister for the River Murray, advised that the Commonwealth's *Restoring the Balance in the Murray-Darling Basin* program received more offers from irrigators willing to sell their water than money available during that round of the program.

The South Australian Government is willing to purchase up to 11.5 GL of permanent water entitlements. Full details of the process are available [here](#). Applications need to be lodged by COB Friday 9 October, 2009.

Water market update

Waterfind has reported that temporary Murray water prices dropped by 20% in the days following the recent seasonal allocation increases (refer to article above). Murray water fell from approximately \$450 to \$360 per ML.

Waterfind has also released the *2008/09 Annual Murray-Darling Basin Water Market Report*, which provides analysis on temporary and permanent trading activity, analysis on the Federal Government water purchase program and the key water market policy developments and reforms that occurred from the 2008/09 season.

Key trade findings of the 2008/09 report include:

- § A total of 1,799,893 ML traded on the temporary market, a 53% increase in the volume of water traded from 2007/08
- § 927,380 ML of High, General, Supplementary and Low security entitlements were transferred or traded in the Murray-Darling Basin
- § The Federal Government announced the purchase of 521,143 ML of water entitlements during the season, although it appears only 182,265 ML of these purchases had settled in 2008/09
- § Federal Government purchases made up 35% of the observed permanent water market settlements, including 4.27% of the total water entitlement volume in NSW, 3.87% in Victoria and 2.41% in South Australia.

Click [here](#) to access the report.

Half-day course in climate change adaptation offered through FarmReady

A new half-day course is being offered that will increase awareness of the effects of climate change on bunchzone temperatures and how this affects grape quality. GrapeLinks is offering this course (Number FRTC 0366) under the FarmReady scheme of the Australia's Farming Future Initiative.

The technique of hourly Bunchzone Temperature Monitoring will be taught "hands-on" using laptops and electronic dataloggers. Participants will learn how to assess vine balance and bunch exposure in their canopies, how to prepare dataloggers for insertion into vineyard, download and manage temperature data, and read diurnal curves. The \$180 cost of the course can be claimed from FarmReady by eligible participants.

Regional viticultural associations are organising participant numbers and venues. South Australian courses scheduled to date include Langhorne Creek (27 October) and McLaren Vale (28 October). Contact your regional viticultural association if you are interested in participating.

OTHER

Are your key risks insured?



MGA Insurance Brokers, SAWIA's wine industry partner, has provided an update on key issues currently facing wine producers and grape growers seeking to initiate or renew insurance policies.

In the past, most insurance companies have relied on the "loss of quality" exclusion in their crop policies to deny claims for crop

insurance and smoke taint losses. However, since the Victorian bushfires last year most crop insurers have now included a specific exclusion for smoke taint. MGA is currently unaware of any insurers willing to cover this risk.

With regard to **crop insurance and lost earnings**, most viticulture crop policies offer the option of covering future loss of profits following a loss from an insured risk. This would apply where vines are damaged and take a few years to recover. Insurance coverage is normally at an agreed value per hectare.

As part of a standard winery operation risk management process, MGA strongly recommends that all **contractors and sub-contractors** used by your business supply a Liability Certificate of Insurance. This will ensure that, in the event of a claim, your insurers can potentially recover some of the claimed amount from the (sub)contractor's insurer.

In early 2007, there were national changes to the road transport operators (**Chain of Responsibility**) legislation affecting the transport of all goods - whether in Australia or overseas. The new laws effectively made all parties in the transport chain responsible, including consignors, packers, loaders, drivers, carrier/operators, owners, employers, prime contractors, manufacturers and senior staff of these businesses. MGA can help to ensure that your business is insured against potential obligations arising from the Chain of Responsibility legislation, while also addressing the other key issues raised above.

MGA has developed an insurance package designed specifically to provide cost effective and comprehensive insurance coverage for SAWIA wine producers and grapegrowers. SAWIA members benefit through savings in premiums as well as the broadest policy wordings available in the insurance market.

For more information, or to obtain an insurance quote, SAWIA members should contact Phil Keenihan of MGA on 0414 331 489 or phil.keenihan@mga.com.

Small Business Month 2009

October is Small Business Month, offering a month long program of activities specially designed to support small businesses. Workshops, activities and networking functions are being held across the state, with a wide variety of topics to help small business survive and succeed in these challenging times.

For example, family businesses may be interested in a free session on *Family Businesses & Families in transition – planning for the next generation before you die* scheduled for 6 October. The session will include a number of "war stories" demonstrating the problems that can arise if no formal succession plan is in place. The session will also examine the use of Buy/Sell Agreements, Family Charters, Codes of Family Business Principles and Wills as a means for succession planning. Click [here](#) to search for events of interest.

University of Adelaide launches new Bachelor of Viticulture & Oenology degree

The University of Adelaide has launched its new four-year degree of Bachelor of Viticulture and Oenology. The new degree will consolidate the two existing programs into one structure, and was developed based on feedback from employers and external stakeholders.

Key attributes of the new degree include:

- § Allowing students equal access to both viticulture and oenology topics, with the option of completing an industry experience placement in either viticulture and/or oenology
- § Including a large number of practical examples and applications
- § Developing lifelong learning skills through the application of problem-based learning principles, particularly through hands-on viticultural and winemaking projects
- § Making industry projects available for final year students through an Honours stream
- § Delivering a significant proportion of lecture material in higher-level courses from wine industry practitioners and researchers.

For more information, contact Paul Grbin on 8303 7302 or paul.grbin@adelaide.edu.au.

Dates for your diary

2009

- § 16-18 October, [Coonawarra Cabernet Celebrations](#)
- § 27 October, Climate Change Adaptation, Langhorne Creek
- § 28 October, Climate Change Adaptation, McLaren Vale
- § 4-6 November, [Hong Kong International Wine & Spirits Fair](#)
- § 5 November, Occupational Health and Safety Seminar, Barossa
- § Tba November/December, What Modern Awards & the NES mean for your business, regional SA
- § 12 November, Occupational Health and Safety Seminar, Coonawarra
- § 12-13 November, [Winefuture Rioja 09](#), Spain
- § 18-20 Nov, [Food & Hotel China](#), Shanghai
- § 18-20 November, [5th Guangdong International Wine & Spirits](#), China
- § 19-21 November, [Shanghai International Wine & Spirits Bonded Expo](#), China
- § 24-28 November, [SIMEI 2009](#), Milan (Italy)
- § 26-28 November, [Interwine China](#) (autumn), Guangzhou
- § 1-3 December, [SITEVI 2009](#), Montpellier (France)
- § 2-4 December, [International Food & Drink Expo India](#), New Delhi

2010

- § 16-24 January 2010, [WineFest China](#), Beijing
- § 28-30 January, [TASTE India and International Wine Fair](#), Mumbai
- § 4-5 February, [Drink India Congress 2010](#), Bangalore
- § 9-11 March, [Shanghai China International Wine Exposition](#), Shanghai
- § 11-13 March 2010, [Food Hotel & Tourism](#), Bali
- § 20-23 April, [Food & Hotel Asia](#), Singapore
- § 1-3 June, [TopWine China](#), Beijing
- § 3-8 July 2010, [WineTech 2010](#), Adelaide

Industry Partners

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