



**SOUTH AUSTRALIAN WINE INDUSTRY
ASSOCIATION INCORPORATED**

Newsletter

2 September 2010

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Message from the Chief Executive

Invitations have now been sent out for the association's Annual General Meeting and Lunch being held on 17 September 2010. I would like to see a strong attendance by members at both the AGM and Lunch.

The guest speaker for this year's lunch is Ward Tilbrook, Chief Executive of the South Australian Tourism Industry Council, who has extensive experience in the tourism industry. I have asked Ward to address us on the topic of wine tourism, examining the opportunities and strengths of the SA industry and to consider the steps needed to become involved in wine tourism. He will also speak about the opportunities to integrate food and wine tourism, and provide some examples of those entities providing a great wine tourism experience. So don't miss out on the opportunity to network, to influence and to enjoy a stimulating day!

All SAWIA Executive Committee positions are declared vacant at the AGM and we are seeking nominations from ordinary members and regional associations for the forthcoming year. Serving the interests of the South Australian wine industry is a unique and rewarding opportunity – I would ask each member to consider whether they have an interest in taking an active role in crafting the direction for the wine interests in this State. **Nominations are due at the SAWIA office by no later than 5pm Friday 3 September** and forms have been sent to members. Please contact me urgently if you would like to discuss what is involved.

Thank you to those members who have provided comments and views on the proposed changes to the Code of Practice and further amendments dealing with increasing the powers for the Liquor and Gambling Commissioner under the *Liquor Licensing Act 1997(SA)*. SAWIA will be strongly advocating the views of members in our submission, which follows on from our recent meeting with the Commissioner.



Brian Smedley

FEATURE ARTICLES

10+ ways to reduce your environmental footprint - Improve your bottom line!



Improving your bottom line – energy, water, packaging, waste, greenhouse emissions and of course financial – is the focus of *10+ ways to reduce your environmental footprint* at the Adelaide Convention Centre on 23 September. This full-day seminar is packed full of practical ideas to help your business move forward sustainably in a challenging industry environment.

Graeme McDonough (Negociants International), Larry Lockshin (UniSA) and Merridy Pink (Taylors) will outline the impact of Australia's major wine markets on the need to "go green", and how your business will need to respond.

The seminar includes leading edge and innovative ideas, including a presentation on *Carbon Farming for Viticulture*, and the potential to generate cash inflows from carbon offset opportunities in your vineyard.

One of the afternoon seminar streams focuses on the practical aspects of organics and biodiversity – with David Bruer (Temple Bruer), Anna Hooper (Cape Jaffa) and other speakers addressing the market opportunities and practical considerations of "how to do it".

You should attend this full day seminar on 23 September at the Adelaide Convention Centre if you want to save money, improve sustainability and/or access the growing "green" market. As the culmination of the 2008-2010 South Australian Wine Industry Sector Agreement, substantial registration discounts are available to representatives of signatories to the Wine Industry Sector

Agreement (\$95). SAWIA members that are not participating in the Agreement are also eligible for a significantly reduced rate (\$150).

Click [here](#) to view the complete program or register now! For more information, contact Mark Gishen or Marcia Burnett on 8222 9277.

Avoid hefty fines for underpaying employees - How SAWIA can help you

NB: This notice applies to all South Australian wine industry employers.

A number of employers have recently been hit by hefty fines for breach of legal obligations – in particular for underpaying employees. Just recently, a Melbourne newsagency was fined more than \$26,000 for committing breaches between April 2007 and January 2009. The employee was paid a flat hourly rate of \$18 for all hours worked - but was entitled to up to \$21 an hour on weekdays and Saturdays and up to \$33 an hour on Sundays. The Magistrate indicated that the penalty "...serves as a clear deterrent to other employers that non-compliance with minimum employment standards is a serious matter and that compliance with award obligations is of paramount importance."

Many employees in the wine industry are paid flat rates, albeit at a rate to account for extra hours during peak periods or for reasons of administrative convenience. **Are you sure that your all-inclusive rate is legally correct in terms of complying with the Wine Industry Award 2010? Did you also know that you can not necessarily rely on a "swings and roundabouts" approach to cover any individual pay periods of underpayment?**

The requirements of the new industrial relations laws, including Modern Awards and the transitional arrangements, are complex and can be confusing. With the Fair Work Ombudsman (formerly the Workplace Relations Ombudsman) having the power to investigate alleged breaches going back 6 years, members are encouraged to be safe rather than sorry!

SAWIA has held a number of regional seminars over the last 12 months to help members comply with the new laws. However, we can also provide additional assistance for your business ranging from general advice on compliance matters to auditing your payroll records to ensure any problems (e.g., rates of pay, grading classification) are identified and resolved before the Fair Work Ombudsman and the auditors arrive! Note that services such as audits are provided at additional cost to your membership subscription.

If you are interested in knowing more about how SAWIA can help you with an audit or a site visit then please complete and return the Expression of Interest Form available from the Noticeboard of the Employee Relations -> Federal IR page of SAWIA's [website](#). Alternatively, if you have a general enquiry, contact Egon Schwidder (8222 9273 or egon@winesa.asn.au) or Michael Asmar (8222 9270 or michael@winesa.asn.au).

High risk work licensing system commenced 1 September 2010

NB: This notice applies to all South Australian wine industry employers.

New arrangements for a national licensing system for high risk work took effect in South Australia on 1 September 2010. This affects employers and employees who operate forklifts, cranes, hoists, elevating work platforms and other plant, or perform scaffolding, dogging and rigging work.

The new system provides for a nationally recognised licence valid right across Australia. South Australian employees will be able to apply to transfer their existing qualifications to the new licence over a five-year period.

These changes will make the training, assessment and licensing of high risk work nationally consistent, and are aimed at making safer those workplaces where high risk work is performed.

For more information on the changes click [here](#), or contact Egon Schwidder on 8222 9273 or egon@winesa.asn.au.

Copyright issues – Check your website!

SAWIA members are encouraged to ensure that you have the right to display the photos and images that are on your website. The association is aware of a number of recent incidents where a copyright issue has arisen surrounding photos and images displayed on a website. This can have financial consequences for the website owner, so a pre-emptive audit of your website may be in order!

From a copyright perspective it is important to ensure the site owner has the right to display any items (photos in particular) on a website, and can demonstrate the ownership or licence to display that backs up your position.

FINLAYSONS

Finlaysons, SAWIA's wine industry partner, has advised the general rule is that the person who creates the work is the first owner of copyright; this means the author of original written works and the person who took the photo. However if that person was an employee who produced the written works or took the photo as part of his employment, the employer is the owner of copyright. Where that person was an independent contractor rather than an employee, copyright usually belongs to the independent contractor unless the parties agree to the contrary.

It is also important to note that if you have used a consultant to develop a website, the site owner remains responsible for the images that are displayed on it – and therefore must be aware of copyright issues!

On a related matter, the association also understands that if you upload an image on the [Nothing like Australia website](#) you are signing over ownership of the copyright in the image (which is the condition imposed by the Tourism Australia website) to Tourism Australia. This means you no longer retain the right to use the image in any further way yourself. It is important for both wineries and regions to be aware of this.

SAWIA members wanting more information should contact Jon Gregerson of Finlaysons on 8235 7406 or jon.gregerson@finlaysons.com.au.

SAWIA welcomes Trevor Stutley



SAWIA would like to welcome Trevor Stutley to its team, replacing Sarah Hills as the Business Services Manager while she is on maternity leave. Trevor has many years experience in a wide variety of Human Resources roles in the rural sector. For the past 14 years Trevor worked in local government, including 4 years as the Manager Human Resources at the Adelaide City Council.

Trevor brings a wealth of experience providing sound practical advice in human resource management, employee relations and organisational development. Trevor can provide assistance to you and your staff on a broad range of business services matters.

Trevor is committed to providing a friendly and efficient service that will add value to your business. SAWIA members are welcome to contact Trevor on 8222 9212 or trevor@winesa.asn.au.

Gramp Hardy Smith Memorial Prize



SAWIA is delighted to announce that Vanessa Michelle Robson has won the Gramp Hardy Smith Memorial Prize for the most outstanding student graduating from either viticulture or oenology at the University of Adelaide. Vanessa completed her honours in Oenology in 2009 with outstanding results which included 25 High Distinctions and 1 Credit. She is spending this year working a vintage in Nappa Valley.

The Gramp Hardy Smith Memorial Prize was established in 1938, by the South Australian Wine Industry Association as an annual prize to commemorate the lives of three prominent members, Messrs H Gramp, TM Hardy and S Hill Smith, who were tragically killed in a plane crash on 25 October of that year on their way to represent the industry in Canberra.

The Prize is awarded each year with the ongoing support of Constellation Wines Australia (Hardy Wine Company), Pernod Ricard Pacific and Yalumba Wine Company.



SAWIA is also very pleased to announce that the South Australian Wine Industry Association Silver medal for the second highest aggregate score was awarded to Jenna Burns Cheney.

Brian Smedley from SAWIA attended the University of Adelaide's award dinner ceremony on 25 August and personally congratulated this year's worthy recipients.

INDUSTRY & GOVERNMENT

Review of the Liquor Licensing Act and Code of Practice

SAWIA expressed significant concerns to the Office of Liquor and Gambling Commissioner ("OLGC") at a recent meeting regarding OLGC proposals to amend the Liquor Licensing Code of Practice.

SAWIA will also be making a formal submission to highlight the industry's concerns which focus on the proposed significant increase in red tape and increased costs for business – which could effectively negate the significant improvements realised by SAWIA in recently legislated changes to the Liquor Licensing Act.

We would like to thank the many SAWIA members that provided valuable feedback with regard to the OLGC's proposals, allowing the association to ensure the views of our members are clearly heard. A copy of SAWIA's submission to the OLGC will be available from the association's website by early next week.

SAWIA members wanting more information should contact Brian Smedley on 8222 9277 or brian@winesa.asn.au.

Survey Results - Wine Restructuring Action Agenda

SAWIA has now finalised results from the "Survey of Intent", which was undertaken in response to a request from the Winemakers' Federation of Australia – following on from the four regional WRAA sessions held in South Australia. The survey was sent to more than 4,000 grape growers and wine producers, seeking information about the intended response to existing industry conditions and the information presented in the WRAA sessions.

The survey results are set out in the 23 July 2010 General Meeting minutes which have been distributed to SAWIA members. A copy is available from the Noticeboard of the Members' Home page of SAWIA's [website](#).

Applications for NRM Board vacancies

The Department of Environment and Natural Resources is now accepting applications for the following Natural Resources Management (NRM) boards:

- § Adelaide and Mount Lofty Ranges
- § Eyre Peninsula
- § Kangaroo Island
- § South Australian Arid Lands
- § South Australian Murray-Darling Basin
- § South East.

Each NRM board is responsible for preparing and implementing a regional natural resources management plan for their region, hence involvement is a way to help make a real difference to your local environment. SAWIA encourages all members that have suitable skills and experience to consider applying for these positions – you can help ensure the wine industry has a strong voice in natural resource management issues. We understand this role requires three to four days commitment per month and is remunerated.

Interested SAWIA members are also welcome to contact Mark Gishen on 8222 9278 or mark@winesa.asn.au. Applications close on 3 September 2010. For more information, or to obtain an application form, contact Mica Balela on 8463 6860 or mica.balela@sa.gov.au.

EMPLOYEE RELATIONS & OHSW

Wage Sheets now available for non-constitutional corporations

NB: This article applies to all non-constitutional corporations (as at 31 December 2009).

In June 2010, SAWIA released a range of wage sheets to help SAWIA members that were constitutional employers as at 31 December 2009 (ie. those previously covered by NAPSA's) to apply the modern award transitional provisions, which commenced 1 July 2010.

Following on from this, SAWIA has now prepared wage sheets for non-constitutional corporations (as at 31 Dec 2009) in the wine industry. These wage sheets have been issued to SAWIA members that requested this service, and the sheets are also available from the Resources Section of the Employee Relations -> State IR page of SAWIA's [website](#).

These wage sheets for non-constitutional corporations are a result of Fair Work Australia's Annual Wage Review (2009/10) decision on 3 June, whereby some SAWIA members were affected by the special arrangements for Division 2B State awards (previously State based awards applying to non-constitutional corporations such as sole traders and partnerships that operated in the SA industrial relations system up to 31 December 2009).

SAWIA has already issued a Notice to Members on 4 June highlighting these special arrangements. This Notice (*Fair Work Australia – Annual Wage Review 2010*) can be accessed from the Noticeboard of the Employee Relations -> Federal IR page of SAWIA's [website](#).

The following State 2B awards affected are:

- § Wine And Spirit Industry (SA) Award
- § Metal Industry (South Australia) Award
- § Horticulture Industry (Nursery And Landscape) Award
- § Hotels, Clubs, Etc., Award.

Members are reminded that these increases apply from the first full pay period on or after 1 July 2010.

Form more information contact Michael Asmar on 8222 9270 or michael@winesa.asn.au.

Payroll Tax - Guide To Legislation for South Australia – New publication

NB: This article applies to all South Australian wine industry employers.

A new publication [Payroll Tax: Guide to Legislation](#) is now available providing a comprehensive guide to employer payroll tax responsibilities in South Australia. The booklet covers a wide range of topics such as exempt wages and payroll tax rebates.

By way of background, the South Australian *Payroll Tax Act 2009* replaced the previous *Pay-roll Tax Act 1971 (SA)* from 1 July 2009, providing fully harmonised legislation with New South Wales, Victoria, Tasmania and the Northern Territory. While each state or territory continues to have different payroll tax rates and threshold amounts, the payroll tax legislation is the same. This simplifies administration and reduces bureaucratic "red tape".

SAWIA members should be aware that SAWIA has a payroll discussion group which meets at least once a year, providing a useful forum for persons with responsibility for payroll functions at your business. The discussion groups canvas information about compliance with the *Fair Work Act 2009* and various other topical issues (such as payroll tax), while providing networking opportunities.

If you or one of your employees would like to be involved in this group and/or be included in the database to receive email updates regarding payroll matters then contact Egon Schwidder on 8222 9273 or egon@winesa.asn.au.

Wine Industry Job Dictionary – What you need to know

NB: This article applies to all wine industry employers.

The Wine Industry Job Dictionary is designed to help all wine industry employers, big or small, with managing work injuries and maximising return to work outcomes for both employers and employees. The job dictionary can assist service providers to understand the employee's pre-injury job physical demands and identify suitable duties that can be performed safely by the employee whilst recovering.

SAWIA members have also reported a long list of other uses for the job dictionary, including:

- § A "tool" to provide information for pre-employment medical assessments and functional capacity assessments
- § Assisting in the prevention of injuries by identifying key risks
- § Helping injured workers return to work, including formulating a graduated return to work programme
- § Identification of suitable duties as part of a graduated return to work plan
- § Reducing the constant requirement for job analyses / worksite assessments
- § Comparing employee skill sets with job requirements to identify training needs
- § Aiding medical professionals to focus treatment
- § Assisting with writing of job descriptions.

The job dictionary was developed by SAWIA using funding provided by Employers Mutual Limited under its Member Incentive Program. The Dictionary provides employees, employers and service providers (e.g., doctors and rehabilitation providers) with a tool that identifies specific tasks and physical demands for 18 jobs commonly performed in the wine industry.

The job dictionary is available FREE to all wine industry participants via SAWIA's [website](#). For more information, SAWIA members should contact Michael Asmar on 8222 9270 or michael@winesa.asn.au.

Safety Alert – Serious injury in the vineyard

NB: This article applies to all wine industry employers.

A vineyard employee nearly amputated his index finger while using eclectic snips and moving canes with the opposite hand. Electric and air snips are commonly used for pruning in vineyards throughout the wine industry. Many serious cuts and amputations have occurred through accidental activation of the trigger when in contact with hands, fingers or body.

In response, SAWIA has issued a Safety Alert on the use of powered slips setting out the risks and strategies for preventing potential injuries. The Safety Alert is available from the Noticeboard of the Home Page of SAWIA's [website](#). SAWIA's OHSW Guidelines for the Wine Industry in South Australia also contain detailed information on this matter.

To purchase a copy of the [OHSW Guidelines](#) or obtain further information, contact Egon Schwidder on 8222 9273 or egon@winesa.asn.au.

Hazard Alert – Synthetic fibre slings

Note: This alert applies to all employers who use synthetic fibre slings in the workplace.

SafeWork SA has issued a [Hazard Alert on synthetic fibre slings](#) following the death of a worker when a steel beam, which was being positioned onto a building, dropped while being suspended from a crane.

Synthetic fibre slings or "soft" slings are regularly used in wine industry workplaces for the lifting and movement of loads in conjunction with cranes. Prior to the selection of a sling, an assessment must be made as to the appropriate type to be used. Where the load to be lifted has sharp edges or components (e.g. cleats), soft slings must not be used unless they are protected from the sharp edges. Every time a sling is used, it must be inspected for signs of damage that could affect its safe use.

For more information, contact Egon Schwidder (8222 9273 or egon@winesa.asn.au).

SUSTAINABILITY & WATER

Water update

The Murray-Darling Basin Authority has announced that the Guide to the Proposed Murray-Darling Basin Plan will be released on 8 October 2010. The Guide is the first part of a three-stage process consisting of the Guide, the Proposed Basin Plan and the Basin Plan. It will give stakeholders an overview of the Proposed Basin Plan ahead of its release and an additional opportunity for feedback before the formal consultation and submission process begins.

The Murray-Darling Basin Authority's latest River Murray Weekly Report is available [here](#) (refer to Current Weekly Report under River Information). The report shows a promising start to the year, with monthly inflows above the 10 year average in July and good Murray System daily inflows in August.

How is your business going with reducing energy waste?

The Total Environment Centre has recently released a report to help businesses of all sizes kick-start and drive an assault on carbon pollution and energy waste. The report also includes an easy to use tool to measure how your business is going on carbon action called *CARB-EN – The Carbon & Energy Action Quick Check for Business*.

This guide will help you track whether your business is reducing carbon pollution and conserving energy or using it more efficiently. It will also help you to test business progress in key areas where strategies and activities to reduce carbon emissions and use energy more efficiently should be deployed.

The guide can be downloaded [here](#).

SALES MARKETING & PROMOTION

Tour Down Under



The 2011 Tour Down Under will be passing through many of the wine regions from 16-23 January 2011, with race routes as follows:

- § Sunday, 16 January Cancer Council Classic - Rymill Park, Adelaide (51 km)
- § Tuesday, 18 January Stage 1 - Mawson Lakes to Angaston (138 km)
- § Wednesday, 19 January Stage 2 - Tailem Bend to Mannum (146 km)
- § Thursday, 20 January Stage 3 - Unley to Stirling (129 km)
- § Friday, 21 January Mutual Community Stage 4 - Norwood to Strathalbyn (124 km)
- § Saturday, 22 January Jayco Stage 5 - McLaren Vale to Willunga (131 km)
- § Sunday, 23 January Stage 6 - Adelaide City Council Street Circuit (90 km).

For a full map of the stages click [here](#).

The 2010 Santos Tour Down Under drew record crowds of more than three quarters of a million people, including nearly 40,000 visitors from interstate and overseas - providing a \$41.5 million boost to the State's economy.

Promotional opportunity – Australian winery directory on leading wine writer's website

One of the most widely published wine writers in North America and Europe has launched an online directory of Australian wines, and SAWIA members are welcome to promote your winery and wines at no cost.

In the next two months, three magazine columns will give tips on visiting Australian wineries and buying Australian wines. They all mention the new Australian winery directory where your winery can have its own (free) homepage. You can add tour hours, events, your Twitter and Facebook links and other important information.

The Australian wine directory will also be mentioned regularly in the writer's newsletter that goes to more than 110,000 subscribers.

For contact information regarding setting up your winery and wines on the site, SAWIA members should visit the Noticeboard of the SAWIA Export page of SAWIA's [website](#).

Australian Pavilion at Hong Kong International Wine and Spirits Fair 2010

Australia is the featured "Partner Country" at the Hong Kong International Wine & Spirits Fair from 4-6 November 2010. This means the promotion and marketing attention towards Australian wine will be greater than ever. As an added benefit, participating in the Australian pavilion offers a substantial discount of almost US\$500 off the cost of a standard 9sqm booth.

Hong Kong International Wine and Spirits Fair is now one of the most important wine trade exhibitions in Asia. Hong Kong's wine trading hub development and the zero wine import duty

will help to facilitate further growth and development of the wine trade and related services in the region.

For more information, visit the Noticeboard of the SAWIA Export page in the Members' Area of SAWIA's [website](#).

Sydney International Wine Competition

Entries for the 30th Sydney International Wine Competition close on September 17. SAWIA members are reminded that, in past years, late entrants have had their wines rejected because the 2000 cap on entries was reached prior to the deadline.

The judging panel for the competition's 30th birthday awards includes six Masters of Wine and seven international judges chosen to represent not only Australian palates, but also the palate preferences of three of Australia's main export markets – the United Kingdom, Asia and New Zealand.

Trophy and award winners will be announced on 26 February 2011, where guest of honour and keynote speaker James Halliday AM will introduce the 2011 top 100 wines.

For more information about the Sydney International Wine Competition, visit www.top100wines.com.

TASTE India

TASTE India (Food and Wine Expo) is being held 27-29 January 2011 in Mumbai. TASTE consists of four shows, including the India International Wine Fair. Each show is accompanied by conferences, workshops and interactive buyer sessions.

For more information, visit www.taste-expo.com.

Foodex Japan

Foodex Japan is scheduled for 1-4 March 2011 in Chiba, with 2,100+ exhibitors from 60+ countries & regions expected to draw 80,000+ professional visitors during the show.

The best of Australia's produce will be on display at the Australia Pavilion including dairy, meat, beverages, wine, gourmet products and other fine foods. For more information, click [here](#).

OTHER

Governor's Leadership Foundation program

Applications are being sought from high-potential established and emerging South Australian leaders from a wide range of backgrounds and occupations to participate in the 2011 Governor's Leadership Foundation program. The program is South Australia's premier leadership development opportunity - an unconventional, unmatched, life-changing experience for both established and high-potential emerging leaders.

After the program, graduates are provided with ongoing opportunities for leadership development, knowledge-building and community involvement.

Applications close on 13 September 2010. More information is available [here](#) or contact Raeleen Day on 7070 0960 or raeleen.day@lisa.com.au.

The Right Bunch – Women in Wine Industry Leadership Program

A low-cost industry focused leadership program is now available to women across the wine grape growing and winemaking industry. The Right Bunch is designed to:

- § Develop new skills to assist in growing individuals and industry organizations
- § Develop skills for leadership enhancement
- § Help participants develop useful nation-wide networks
- § Increase involvement in industry associations
- § Improve the effectiveness of people in a decision-making role.

The program will be delivered in Adelaide from 12-15 October 2010. For more information, click [here](#) or contact Jill Briggs on (02) 6035 7284 or jill@ruraltraininginitiatives.com.au.

SAWIA members support disadvantaged children and youth



SAWIA members have once again strongly supported the Morialta Trust, which provides substantial funds to help support children and youth that are disadvantaged.

Twelve SAWIA members generously donated an impressive line-up of wine for the Morialta Trust annual dinner on 25 August. The dinner is an important event to help recognise the many people who support its work, with the Trust allocating \$410,000 over the past year to various organisations.

For example one program supported by the Trust, the Re-Engage program "rock and water", is a personal development program for young people to develop positive self, body and emotional awareness. Young people learn social and communication skills including how to adapt a "rock" attitude (being rigid, going your own way) and or to adapt a "water" attitude (being flexible, working with others). This program has helped many disengaged youth.

SAWIA thanks the members that so generously provided wines for a very special evening.

Wine Industry Outlook Conference

The Wine Industry Outlook Conference is scheduled for 19-20 October in Melbourne.

The focus of Day 1 is *Confronting the new realities for Australian wine*, with presentations on the USA, Chinese and domestic wine markets. The theme for Day 2 is *WineSkills: New approaches for the new realities*, with sessions ranging from market opportunities in Asia through to engaging with wine consumers online.

For more information, click [here](#). Early bird registration closes on 8 September.

October is Small Business Month

The Department of Trade and Economic Development is again staging Small Business Month in October – four weeks of events to celebrate the State's small-business sector and support its efforts to succeed and grow.

In 2009, about 3,200 people attended 111 workshops, seminars, receptions and other functions across the State. To register an event click [here](#) or phone 8303 2022. Further information about the program events will be released in the near future.

Dates for your diary

2010

- § 5-7 Sept, [Speciality & Fine Food Fair](#), London
- § 7 September, [Finlaysons' Wine Roadshow](#), Barossa
- § 9 September, [Finlaysons' Wine Roadshow](#), McLaren Vale
- § 8-10 September, [Drink World Congress](#) (Asia-Pacific), Hong Kong
- § 15-18 Sept, [Food & Hotel Thailand](#), Bangkok
- § 15-18 September, [China – Australia SME Fair 2010](#), Guangzhou (China)
- § 23 September, [10+ways to reduce your environmental footprint](#), Adelaide
- § 8-10 October, [Good Food & Wine Show](#), Adelaide
- § 11-13 October, [Carbon Expo Australasia](#), Melbourne
- § 19-20 October, [Wine Industry Outlook Conference](#), Melbourne
- § 25-26 October, [Restaurant](#), Sydney
- § 28-30 October, [Wine and Gourmet Asia](#), Macau
- § 28-29 October 2010, [Wine for Asia](#), Singapore
- § 4-6 November, [Hong Kong International Wine and Spirits Fair](#), Hong Kong
- § 4-5 November, [Drink World Congress](#) (Europe), Milan
- § 5-7 November, [Good Food & Wine Show](#), Brisbane
- § 10-12 November, [FHC China 2010](#), Shanghai

2011

- § 16-23 January, [Tour Down Under](#)
- § 27-29 January, [TASTE India](#) (Food and Wine Expo), Mumbai
- § 25-27 February 2011, [Cellar Door Wine Festival – Adelaide](#)
- § 27 Feb – 2 March, [Gulfood](#), Dubai
- § 28 Feb – 2 March, [ScotHot](#), Glasgow
- § 1-4 March, [Foodex Japan](#), Chiba
- § 13-16 March, [International Food & Drink Exhibition](#), London
- § 17-18 March, [Drink World Congress](#) (Americas), New York
- § 6-9 April, [Food & Hotel Indonesia](#), Jakarta
- § 26-29 April, [Seoul Food & Hotel](#), Seoul
- § 11-14 May, [HOFEX](#), Hong Kong
- § 9-10 June, [Drink World Congress](#) (CIS), Moscow

Industry Partners

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