



**SOUTH AUSTRALIAN WINE INDUSTRY  
ASSOCIATION INCORPORATED**

**Newsletter**

**20 December 2010**

[PDF Print version](#)

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## Message from the Chief Executive

Following on from last month's newsletter, SAWIA has continued to strongly advocate for the South Australian wine industry with regard to changes to the **Cellar Door Sales Subsidy Scheme** arising from the State Government's September 2010 Budget. As part of this, SAWIA prepared a robust briefing paper that was tabled and advocated at the South Australian Wine Industry Council meeting held on 13 December. Refer to the article below for details.

In response to a recent incident in the wine industry, SAWIA issued an **OHS Alert** about minimising risks associated with working in confined spaces. The Alert serves as a timely reminder of the potential danger of working in and around confined spaces, particularly with vintage commencing shortly. SAWIA thanks our members and Safework SA for a joint effort in getting this alert out widely across the wine industry.

I recently enjoyed a great opportunity to represent SAWIA at the career celebration dinner for **Philip Laffer** of Orlando Wines. As a past president and life member of SAWIA, Philip's career has and continues to touch many aspects of our industry. On behalf of SAWIA's members, I would like to thank Philip for his dedication and efforts for the South Australian wine industry.

2010 has, in part, been a year of some careful strategic planning and positioning by SAWIA with a number of key projects in the pipeline. Discussions are continuing, and there are positive signs that the results – if achieved – will be of great benefit to the South Australian wine industry. While I can't be more specific at this stage, 2011 should see some interesting positive developments.

I would like to thank members for their continued support for SAWIA and the work that we do. Given the current state of the wine industry it can be easy to look at discretionary spending and make some decisions that may be detrimental to association membership. I am thankful that many of you take pride in your association and I acknowledge that many members provide invaluable support by volunteering time to participate, advise and/or assist us in the job that we do.

With 2011 just around the corner there will be no fewer challenges for SA wine producers and grapegrowers, and SAWIA will continue to strongly represent your interests!

All staff will be taking a break over the Christmas / New Year period, with the SAWIA office closed from 24 December 2010 and most of the staff back for the re-opening on 4 January 2011.

On behalf of all SAWIA staff, I take the opportunity to wish you a very merry Christmas, success in all that you do for the coming New Year, and for those who are taking a well earned break – enjoy and be safe!



Brian Smedley

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## FEATURE ARTICLES

### South Australian wines star!

#### South Australia wins every trophy and gold at major competition



In a remarkable achievement, South Australian wines made a clean sweep of the 2010 Great Australian Red Competition - winning every Trophy and Gold Medal on offer!

The winner of The Great Australian Red 2010 and the trophy for best Shiraz-dominant blend was the Jacob's Creek Johann Shiraz Cabernet 2005. Penfolds also was a big winner on the day, winning several trophies including the

Trophy for Best Cabernet-dominant Blend.

Judges noted that the highest ever proportion of gold and silver medals was awarded in 2010 – confirming the stunning quality of South Australia's wines.

The full list of medal winners is available [here](#).

### **Wine Spectator Top 100**

In another recent competition, two South Australian wineries made the Top 10 of Wine Spectator's Top 100.

After having been featured in the Wine Spectator Annual Top 100 for 8 consecutive years, Two Hands Wines reached a new high with the Shiraz Barossa Valley Bella's Garden 2008 ranked number 2 in the World. The 2008 Schild Estate Barossa Shiraz was placed at number 7, and with a suggested price of only \$20 per bottle, the Wine Spectator indicated it "...may rank as the biggest over-achiever in Top 10 history".

It is pleasing to see SAWIA's members being recognised for crafting the finest wines in the world.

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### **SAWIA submission - MDBA *Guide to the proposed Basin Plan***

After extensive investigation and consultation with SAWIA members and sector stakeholders, SAWIA has developed a comprehensive submission that responds to the Murray Darling Basin Authority's [Guide to the proposed Basin Plan](#).

Key matters raised in our submission include the need to:

- § Recognise that action is required to reverse over allocation of water resources in order to restore environmental health to the Basin, but in a transparent and equitable manner
- § Factor into modelling the current vulnerable position of communities in order to assess the socio-economic impact arising from any proposed reduction of water allocations to irrigators
- § Ensure consistency in implementation of water plans in a 'whole-of-basin' approach
- § Make certain that water savings achieved through investment of public funds benefit the system as a whole, not just limited to the catchment in which the savings are made
- § Maintain the diversion limit for SA at 724GL in the light of past restraint in water use and efficiency gains made by irrigators in the South Australian wine and grape industry
- § Reassess proposed diversion limits for certain catchments in cases where newer hydrological data is available (e.g., Angas Bremer).

During the consultative process, it became evident that SAWIA and the Wine Grape Council SA have a very consistent view on the Guide. Accordingly, the submission has been jointly prepared, enabling the most efficient use of resources available to both organisations.

The submission is available from the Noticeboard of the Home page of SAWIA's [website](#). This is the beginning of a process that may continue for some time, and SAWIA will ensure that members continue to be well represented.

SAWIA members wanting to provide input or needing more information should contact Mark Gishen on 8222 9212 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

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### **Health and Safety Alert – Confined Spaces**

Last month a South Australian Wine Industry worker was temporarily asphyxiated by inert gas, used as an oxygen barrier in a wine storage tank. While the employee suffered no permanent ill effects, the incident has again highlighted the dangers posed by gas, such as carbon dioxide, nitrogen or argon in wine storage tanks. On this occasion a tragic accident was narrowly avoided.

In order to highlight the risks involved with dangerous gases in confined spaces and to provide guidance on how to minimise those risks, SAWIA has issued a safety alert that can be accessed [here](#).

For more information, or to purchase a copy of the OHS Guidelines for the Wine Industry, contact Egon Schwidder on 8222 9273 or [egon@winesa.asn.au](mailto:egon@winesa.asn.au).

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### Label Integrity Program

The Australian Wine and Brandy Corporation has recently released detailed information, including a *Guide for Winegrape Growers* and helpful YouTube video, regarding recent changes to the Label Integrity Program. As part of these changes, grape growers need to be aware of the new record keeping requirements for ensuring the traceability of wine goods throughout the entire supply chain. Other changes impact on wine producers, and include new legislative requirements with regard to labelling of blended wines.

The objective of the Label Integrity Program is to help ensure the truth, and the reputation for truthfulness, of statements made on wine labels, or made for commercial purposes in other ways, about the vintage, variety or Geographical Indication of wine manufactured in Australia. Breaches of requirements can attract significant penalties, and SAWIA members are encouraged to understand and comply with the new requirements.

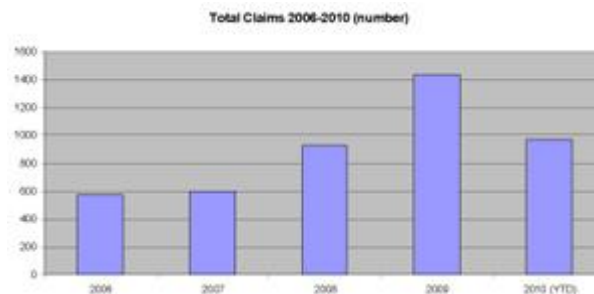
Click [here](#) for further information.

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### Important credit insurance update



National Credit Insurance (SAWIA Wine Industry partner) has reported that insured losses, over a sustained period since June this year, are abating and having a positive influence in credit insurance negotiations on behalf of clients. Evidence is mounting that the credit insurance industry is emerging from the worst of the Global Financial Crisis, though key markets continue to suffer and sovereign risk remains a concern in Europe.



As 2010 has progressed, National Credit Insurance (NCI) has seen an increase in competition between underwriters and a moderation of the strict guidelines put in place over the last two years affecting individual debtors. NCI and SAWIA look forward to further positive news in the first half of 2011, and hope to take advantage of these developments when negotiating terms for new business / renewals for SAWIA members over the next year.

For a comprehensive report on the credit insurance 2006-2010 market, including claims over the past 5 years, refer to the Noticeboard on the Home Page of the Members' area of SAWIA's [website](#). This report also contains helpful links containing market "health" reports for a wide range of countries.

For more information, contact Darren Maxfield of National Credit Insurance on 03 9607 1400 or [Darren.Maxfield@nci.com.au](mailto:Darren.Maxfield@nci.com.au).

## INDUSTRY & GOVERNMENT

### Cellar Door Sales Subsidy Scheme – Significant concerns tabled at SAWIC

At the meeting of the South Australian Wine Industry Council (SAWIC) on 13 December, SAWIA expressed significant concern and disappointment with the government's handling of the Budget measure dealing with the State Cellar Door Subsidy Scheme – which will cost the SA wine industry \$1.746M next year alone.

SAWIA tabled a paper (available from the Members' Home Page of SAWIA's [website](#)) which highlighted the significant impact on businesses and wine regions. The paper also identified the glaring inconsistency between the government's stated objectives of promoting tourism (e.g., South Australian Tourism Commission's recent cellar door advertising campaign) and the retrograde step of reducing the subsidy – impacting those businesses looking to improve the experience and offering of SA cellar doors. SAWIA also expressed significant concern about the lack of consultation by government with industry – for example, failing to consult with the South Australian Wine Industry Council.

SAWIA's paper was well supported at the SAWIC meeting, with SAWIA seeking urgent follow up to this matter. On 17 December, we received advice from the Treasurer addressing the points made in our letter of 1 October, but not changing the government's budget proposal. This is a most unsatisfactory outcome for the South Australian wine industry, and fails to recognise the significance and importance of the wine industry to this State.

For more information, SAWIA members can contact Brian Smedley on 8222 9277 or [brian@winesa.asn.au](mailto:brian@winesa.asn.au).

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### State Government calls for strategic infrastructure priorities

The State Government is calling for submissions on the recently released *2010 Discussion Paper – Strategic Infrastructure Plan for South Australia*. This is your opportunity to influence the plan that will shape the development of infrastructure over the next 5 years and beyond, in areas such as roads and transport, energy, urban land, water, natural assets, waste management and health.

The discussion paper is available from the DTEI website [here](#), with submissions due by 18 February 2011.

SAWIA will be preparing a detailed submission on behalf of members. If you have any infrastructure projects for your region, or would like to comment on the plan, please contact Brian Smedley on 8222 9277 or [brian@winesa.asn.au](mailto:brian@winesa.asn.au).

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### National bodies issue WRAA update

On 6 December the national wine industry organisations released a statement updating the Wine Restructuring Action Agenda, which was originally released in November 2009.

According to the update, there are signs of adjustment in vineyard area and wine stocks but these are by no means sufficient to suggest the "oversupply problem" has passed. In particular:

- § A smaller harvest in 2010 was the biggest factor in the adjustment and there is potential for oversupply to rise again
- § The adjustment does not address imbalances in the quality, varietal mix and cost efficiency of vineyard capacity
- § Some cooler regions still believe oversupply is primarily an issue for, and the responsibility of, the warmer regions.

Moving forward, it will be vital to maintain the momentum in specifying and pursuing the changes needed in supply, competitiveness, demand and marketing. Click [here](#) for the full statement.

## EMPLOYEE RELATIONS & OHSW

Variation to modern awards – Important changes for non-constitutional employers

*NB: This notice applies to all wine industry non-constitutional employers.*

Fair Work Australia has made an important decision with major implications for businesses that are non-constitutional employers (e.g., sole traders, partnerships, joint ventures and some trusts). Fair Work Australia has announced the transitional arrangements for modern awards that will apply to former State employers and employees – that is, those employers and employees that used to observe the SA State Industrial relations laws immediately prior to 1 January 2010.

This is a very complex area. Employers need to understand the original State Awards, the modern awards and the transitional arrangements because there is significant risk of underpayment and / or not meeting minimum terms and conditions of modern awards.

To help members understand these important changes, SAWIA has recently issued a Notice to Members on Transitional Provisions for Division 2B State Awards. SAWIA members can access a copy of the Notice on the Employee Relations -> Federal IR page of SAWIA's [website](#). In addition, all of the relevant modern awards have been updated and are available from the Employee Relations -> Modern Awards & NES page of SAWIA's [website](#).

SAWIA members that would like individual assistance with any of the above matters, or wanting one-on-one support at your worksite, should contact Michael Asmar (8222 9270 or [michael@winesa.asn.au](mailto:michael@winesa.asn.au)) or Egon Schwidder (8222 9273 or [egon@winesa.asn.au](mailto:egon@winesa.asn.au)).

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### National draft Model Work Health & Safety Regulations - Comment period open

Safe Work Australia has recently released the draft *Model Work Health and Safety Regulations* and 12 draft *Model Codes of Practice* for public comment. The [full package of information](#) also includes an issues paper. In addition, a *Consultation Regulatory Impact Statement* will be released before the end of 2010.

As reported in past SAWIA newsletters, the Australian Government has identified work health and safety as a priority area for reform, with harmonisation (i.e., moving towards one set) of “national” work health and safety laws high on the agenda. Safe Work Australia is responsible for developing model work health and safety laws, with each state and territory to pass their own laws that mirror the model work health and safety laws and adopt them by December 2011.

SAWIA has been strongly representing members’ interests in the developmental process to date, including a key submission to SafeWork Australia in November 2009. SAWIA, in conjunction with its Occupational Health and Safety Committee, will review the draft regulations and codes of practice and if necessary make a submission to Safe Work Australia on behalf of members. The public comment period closes on Monday 4 April 2011, and SAWIA will keep members informed as the draft legislation progresses.

Any members wishing to comment on the draft regulations and codes of practice, or requiring further information, can contact Egon Schwidder on 8222 9273 or [egon@winesa.asn.au](mailto:egon@winesa.asn.au).

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### Flat rate of pay may not be enough!

A number of employers have been paying certain employees an “all up flat rate” of pay, with the expectation that this will compensate workers for additional hours worked and therefore no need to pay overtime rates, penalty rates or other allowances to their employees. Unfortunately this is often not the case, and employers who are unsure about the correct amount to pay should seek advice – even if the worker agrees with what is being offered.

The Fair Work Ombudsman has recently investigated a number of employers that have paid their employees a flat “all inclusive” rate of pay for all hours worked resulting in some workers not

receiving their full overtime, penalty and allowance payments. Failure to pay in accordance with relevant awards has resulted in employers making large back payments to employees and in some cases large fines. It is important that employers are aware that breaches of the *Fair Work Act 2009* can attract penalties of up to \$33,000 per offence.

Employers must ensure that employees who are covered by an Award receive their full entitlements under the Award in each pay period. An agreement to pay workers a flat rate – even if it is above the minimum hourly rate in the Award – does not necessarily negate the need to pay workers their full penalty rates for overtime, night and weekend work. Employers need to regularly review their Award or agreement to ensure they are complying with workplace laws.

Members who are unsure if they are paying their employee appropriately or who require any additional information can contact Egon Schwidder (8222 9273 or [egon@winesa.asn.au](mailto:egon@winesa.asn.au)) or Michael Asmar (8222 9270 or [michael@winesa.asn.au](mailto:michael@winesa.asn.au)).

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### Casual Conversion - Wine Industry Award 2010 .... Are you prepared?

Following the commencement of the modern *Wine Industry Award 2010* on 1 January 2010, employers in South Australia have a new obligation to offer eligible casual employees the opportunity to elect to convert their employment to either full time or part time employment.

Having identified that this is likely to be an issue for many members, SAWIA has developed a Workplace Alert to help employers manage this issue. Refer to the Noticeboard of the Employee Relations -> Federal Industrial Relations page of SAWIA's [website](#).

For any additional information or queries on casual conversion please contact Michael Asmar on 8222 9277 or [michael@winesa.asn.au](mailto:michael@winesa.asn.au).

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### Pacific seasonal worker pilot scheme

Australian growers are being urged to apply early if they're considering using Pacific seasonal workers as a labour force option this harvest season. Workers from Kiribati, Papua New Guinea, Tonga and Vanuatu have been involved in the scheme, and growers have been pleased with the quality of the workers from these nations.

The government-initiated Pacific Seasonal Worker Pilot Scheme has provided successful labour options to the Australian horticulture industry since it was announced in 2008, but with limited places available in the scheme, growers are being urged to get in early this season. Further, important changes have been made to the Pilot scheme that provides more flexibility for employers.

While there are some additional employment costs involved in hiring Pacific seasonal workers, the offset for the grower is the reduced cost of having to manage recruitment during the peak period, as well as a reduction in training costs in following seasons.

For more information, contact Michael Asmar on 9222 9270 or [michael@winesa.asn.au](mailto:michael@winesa.asn.au).

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### Employers reminded to protect new and young workers

With thousands of young South Australians taking on casual work over the holiday season, or starting a first job, employers are reminded to ensure young workers are appropriately protected.

Young, inexperienced people entering the workforce can be vulnerable in a number of ways, including:

- § A higher incidence of workplace injury

- § Some employers undertaking unfair or illegal work practices, such as not paying for so-called "trial" work
- § Not being properly trained and supervised, especially if it's the first time undertaking a particular task
- § Feeling reluctant to speak up or ask questions.

Every worker must be paid at least the appropriate minimum wage for the work that they do – there is no such thing as an unpaid trial or unpaid probation period. It is also important to put young workers at ease and encourage them to speak up if they're unsure how to perform a work task safely. A fact sheet *Safety Tips for New and Young Workers and Their Employers* and other useful information for both employers and employees is available at [www.safework.sa.gov.au/youth](http://www.safework.sa.gov.au/youth).

For any additional information, or queries on employment of new and young workers, contact Trevor Stutley on 8222 9212 or [trevor@winesa.asn.au](mailto:trevor@winesa.asn.au).

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### Employee awarded 6 months pay for unfair dismissal

An employer who failed to provide a dismissed employee with procedural fairness and then failed to appear before Fair Work Australia to defend the application for unfair dismissal has been required to compensate the employee 6 months pay!

SAWIA members need to be aware that when a decision is made to terminate an employee, the employer should ensure that the employee is provided with procedural fairness. If a dismissed employee lodges an application for unfair dismissal, the employer should take all steps necessary to defend the application – including following directions from Fair Work Australia.

A detailed Workplace Alert is available from the Noticeboard of the Employee Relations page in the Members' Area of SAWIA's [website](#). For more information contact Trevor Stutley on 8222 9212 or [trevor@winesa.asn.au](mailto:trevor@winesa.asn.au).

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### Employers Mutual wins claims management contract extension in SA



WorkCoverSA has announced an 18 month extension to its claims management contract with Employers Mutual in South Australia until 31 December 2012.

Employers Mutual (SAWIA Sponsor) plans to continue working together with employers and injured workers to achieve the best possible outcomes. Employers Mutual has opened offices in Berri and Mount Gambier to assist employers with information and education regarding their workers compensation rights and responsibilities. Client Services Coordinators are available to meet with employers at their workplace to discuss workers compensation legislative requirements and strategies to assist with the effective and safe return to work of injured workers.

For workers compensation advice or assistance, or for information on Early Intervention and Return to Work training sessions, contact the Employers Mutual Client Services team on 8127 1400 or visit the Employers Mutual [website](#).

Members wanting to discuss Employer Mutual's performance can contact Trevor Stutley on 8222 9212 or [trevor@winesa.asn.au](mailto:trevor@winesa.asn.au).

## SUSTAINABILITY & WATER

### Water update



Recent rains have caused flooding in many tributaries across the Murray-Darling Basin, and good flows are expected to be observed in the mid and lower reaches over December, January and possibly into February.

Total basin storage remains fairly steady at about 79% of active capacity. The reason why storage is not nearing 100% is that Dartmouth Reservoir has a very large capacity, so that even with the wetter than average conditions so far this year storage has only risen from 31% to 54%. When full, Dartmouth Reservoir holds about five years average inflow!

Flow to South Australia has increased to 65,000 ML/day, which will result in limited floodplain inundation for the first time in ten years. Click [here](#) for more information.

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### FarmReady grants closed for 2010

The FarmReady Reimbursement Grants program is now fully subscribed for the 2010-11 financial year. No new pre-approvals will be issued for FarmReady approved training courses, however pre-approvals issued on or before 26 November 2010 will be reimbursed on course completion as long as all eligibility conditions are met.

Many grape growers have been accessing this funding program to assist in offsetting costs of training in a range of areas, most particularly Freshcare Environmental training that can be used as a means of meeting EntWine Australia requirements.

The FarmReady Reimbursement Grants program will recommence 1 July 2011 for the 2011/12 financial year, with the program expanded to include support for primary producers and Indigenous land managers in agritourism and food tourism training.

For more information about the program, click [here](#).

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### River Murray carryover to end

Water Minister Paul Caica has announced the current drought-specific policy of providing carryover for River Murray water users will end on 30 June 2011, the result of improved water resource conditions.

According to the Minister, South Australia will receive its full entitlement flow of 1850GL in the 2010-11 year, and a preliminary assessment indicates that there is a high probability that SA will again receive its full 1850GL Entitlement Flow in 2011-12.

Temporary carryover arrangements were introduced as a drought measure in 2007 so River Murray water users could manage their annual inter-seasonal risks during the drought. These arrangements were continued and expanded in 2008-09 and 2009-10, based on continuing low inflows. With the improved water conditions in 2010-11, all states have now reverted to the normal Murray-Darling Basin arrangements with the drought-specific carryover policy to end on 30 June 2011.

SAWIA has expressed significant concern with the lack of government consultation with industry, and the apparent lack of understanding of how these changes will impact South Australian irrigators.

## SALES MARKETING & PROMOTION

### Wine Intelligence Workshop

Developing your business skills and knowledge is important and the Wine Intelligence workshop is a great way to start 2011. SAWIA members can register at preferred pricing to learn first hand about wine consumer behaviour and wine market intelligence.

Topics covered during the half day workshop on 13 January in Adelaide include:

- § "Domestic Market Guide" – an insight into the wine consumer
- § "Younger adults" – how they think and act differently in markets around the world
- § "Wine styles" – is it fine wine or luxury wine
- § "Equity Assessments" – tracking the health of your brand.

This workshop is being conducted by Lulie Halstead, CEO of Wine Intelligence, on behalf of the Winemakers' Federation of Australia – supported by SAWIA. Lulie received the highest rating in delegate feedback at the 2010 Wine Industry Outlook Conference, and promises a highly informative workshop!

To register or obtain more information, click [here](#) or contact Robin of the Winemakers' Federation on 8222 9255.

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### Great South Australian Wine Adventure

The South Australian Tourism Commission (SATC) has unveiled an innovative social media campaign to draw more people to the State's renowned winery cellar doors, based on check-in technology and social sharing. The SATC partnered with The Qwoff Boys to create the [Great South Australian Wine Adventure](#), a platform which integrates Facebook, Twitter, Foursquare and Gowalla.

The platform went live in late November, with the first tranche of users helping propel the official hashtag (#GSAWA) to the number one Twitter topic in Australia, also reaching as high as number three worldwide.

Users who register on the site are eligible for rewards such as a free glass of wine or cheese plate at participating cellar doors and also go into the draw to win one of three 'Ultimate SA Wine Adventure' prizes drawn in April 2011.

The Great South Australian Wine Adventure initially focused on Adelaide Hills' cellar doors. The Adventure is being rolled out into the Barossa and McLaren Vale before Christmas, with other regions including the Coonawarra/Limestone Coast, Riverland and Clare Valley to follow. A mobile application is also in the planning stages.

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### Taverns of the World

Taverns of the World 2011 is being held at the Moore Park Entertainment Centre Showring in Sydney from 25-27 February 2011. This event is dedicated to celebrating diverse gastronomic cultures and giving "Sydneyiders" the opportunity to sample the best International food and drinks on offer.

Taverns of the World will be a free to the public event, marketed as a great celebration for the whole family. The event licence allows sale of both food and beverages for immediate consumption, and off site orders. Like most food and wine festivals, tokens will be sold to the visitors, who will also buy a glass for onsite tastings.

For more information click [here](#) or contact Christian – Paolo Sult on (02) 9909 6800.

## International Food & Drink Exhibition – London

IFE – International Food & Drink Exhibition is scheduled for 13-16 March 2011 in London. As the largest UK international food and drink exhibition, last year there were more than 22,000 retailers, buyers, wholesalers, distributors, importers, exporters and manufacturers from 83 countries.

For more information click [here](#).

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## Food & Hotel Indonesia

Food & Hotel Indonesia is the leading show for Indonesia's food, drink and hospitality sectors, and is being held in conjunction with Retail Indonesia 2011.

The event is scheduled for 6-9 April 2011 in Jakarta. Click [here](#) for more information.

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## Vinitaly 2011



Vinitaly, the world's largest wine expo, is being held from 7-11 April 2011 in Verona. Over 153,000 international visitors are expected including major buyers from all the world's largest customer bases including China, Japan, Korea, India, Brazil, Russia, Europe and North America.

The Italian Chamber of Commerce and Industry – Melbourne is inviting expressions of interest to join an Australian Wine Export Mission. For more information contact the Trade Fairs Team on (03) 9866 5433 or [info@italcham.com.au](mailto:info@italcham.com.au). Alternatively, visit [www.vinitaly.com](http://www.vinitaly.com).

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## OTHER

### Downy Mildew fact sheet

A free Downy Mildew fact sheet has been made available by the Grape and Wine Research and Development Corporation. The fact sheet provides detailed information about identifying and understanding the disease, and the best options for managing the impact.

Click [here](#) to download the fact sheet.

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### Funds available to help students in wine industry

Support payments ranging between \$1,000 and \$10,000 are now available to support students in the food and beverage industries.

The Board of the Food and Beverage Development Fund SA Inc has made available support payments to encourage individuals to develop their skills and knowledge through research, education and/or training – with a focus on the processing/manufacturing side of operations. SAWIA has been advised that wine marketing applications might be considered, although grapegrowing would not be covered.

Applications will be accepted from:

- § Individuals intending to study
- § Apprentices or trainees

§ Post secondary, university or research students.

To obtain an application form or more information, click [here](#) or contact Carol Graham on 83629066 or [info@foodandbeveragefunds.com.au](mailto:info@foodandbeveragefunds.com.au).

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## Free tax support

The Australian Taxation Office is offering a free service to help you stay on track with GST, Pay as You Go (withholding), Fringe Benefits Tax and superannuation obligations.

One-on-one support visits are designed to help small businesses meet tax and superannuation obligations. All support visits are covered by the Commissioner's guarantee, which means that they are educational in nature, and any information shared is confidential and not used for any other purpose.

The Australian Taxation Office can also help with activity statement and record keeping requirements, including lodging activity statements online.

To arrange an assistance visit, click [here](#).

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## Dates for your diary

### 2011

- § 13 January, [Wine Intelligence Workshop](#), Adelaide
- § 16-23 January, [Tour Down Under](#)
- § 27-29 January, [TASTE India](#) (Food and Wine Expo), Mumbai
- § 30 January, [Crush Festival 2011](#), Adelaide Hills
- § 3-5 February, [Ukraine – Wine & Winemaking 2011](#), Odessa
- § 25-27 February, [Cellar Door Wine Festival – Adelaide](#)
- § 25-27 February, [Taverns of the World](#), Sydney
- § 27 Feb – 2 March, [Gulfood](#), Dubai
- § 28 Feb – 2 March, [ScotHot](#), Glasgow
- § 1-4 March, [Foodex Japan](#), Chiba
- § 10-13 March, [Taste of Sydney](#), Sydney
- § 13-16 March, [International Food & Drink Exhibition](#), London
- § 17-18 March, [Drink World Congress](#) (Americas), New York
- § 6-9 April, [Food & Hotel Indonesia](#), Jakarta
- § 7-11 April, [Vinitaly](#), Verona
- § 17-19 April, [Wine China Exhibition](#), Beijing
- § 26-29 April, [Seoul Food & Hotel](#), Seoul
- § 11-14 May, [HOFEX](#), Hong Kong
- § 25-29 May, Thaifex – [World of Food Asia](#), Bangkok
- § 29-31 May, Milano Perlage, Milan
- § 9-10 June, [Drink World Congress](#) (CIS), Moscow

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