



## **SOUTH AUSTRALIAN WINE INDUSTRY ASSOCIATION INCORPORATED**

Newsletter - 5 October 2018 - South Australian Wine Industry Association



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## Message from the Chief Executive

There was a good turnout for **SAWIA's AGM and Annual Lunch**, a great opportunity to catch-up with old friends and share experiences, while catching up on events and current happenings in the industry. For the first time in many years, the Executive Committee for 2018–19 is unchanged, with a continuing leadership of Jeremy Blanks (President) and Nick Waterman (Vice President). A big "Thank you!" to the members who attended and/or donated some of their best wines for SAWIA's Annual Lunch. At the lunch, the well-deserved winners of the Environmental Awards were announced. Refer to the **Feature Articles** below for details.

SAWIA's Cellar Door Experience at the **2018 Royal Adelaide Show** was a great success with 2,000+ consumers enjoying a delightful wine experience and increasing their knowledge of South Australian wine. The event is a great opportunity to showcase our wine and regions.

There are many State and Federal Government matters on the go that could impact the wine industry, with SAWIA providing strong representation on proposals for change. Some of the matters appear in the newsletter (below), others are coming! The proposed **Landscape SA Bill** (in place of the *Natural Resource Management Act*), proposals for change under the **Liquor Licensing Reforms** (both to licence fees and transition of licence type), the proposal to create a **wine export label directory**, the **ACCC Wine Grapes Market Study** and **Genetically Modified Crops Review** just to name a few. SAWIA also received the good news about the State Government's intention to repeal the **Labour Hire Licensing Act 2017**.

SAWIA is already reviewing many of these matters, some of which have been on the go for only a few days while others have been around for up to three years. **Resilience for the long haul is essential**, with SAWIA focussed on ensuring changes are business friendly or at least as good as they can be.

We are delighted to welcome **two new Wine Industry Partners**, with Flow Power and P4B Energy Solutions providing complementary solutions that will help the South Australian wine industry to **reduce usage and lower costs**. Refer to the **Feature Articles** below for details.



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## FEATURE ARTICLES

### SAWIA succeeds: Government intends to repeal Labour Hire Licensing Act

We are pleased with the South Australian Government's announcement of its intention to repeal the **Labour Hire Licensing Act 2017** following an extensive lobbying and representation effort that was led by SAWIA. SAWIA argued for sensible and practical changes to the licensing scheme that was announced by the former Labor State Government (and passed through the Parliament), while calling for the scheme to be repealed if such changes were not made.

While the intention to repeal has been announced, it should be noted that the Act is currently in force – although the South Australian Government has decided not to enforce it.

It is also important to note that there is no guarantee the Government will be successful in repealing the Act. Accordingly, SAWIA will continue our advocacy and representation until the matter reaches a final outcome.

For more information on the important implications of this announcement for the wine industry, a Notice is available from the Noticeboard of the Employee Relations page of SAWIA's **website**. SAWIA members are also welcome to contact Henrik Wallgren on 8222 9270 or **henrik@winesa.asn.au**.

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## Annual General Meeting



SAWIA's Annual General Meeting on 21 September was well attended, and included comprehensive reports from Jeremy Blanks (President) and Brian Smedley (Chief Executive) with Anna Fisher reporting on behalf of the Finance & Audit Sub-committee. These reports highlighted the achievements of the association over the past year, with a stable membership and a strong financial position providing a solid foundation on which to continue to build for the future.

SAWIA's Annual Report is available online to all members [here](#), with members encouraged to read the report that highlights key activities over the past year.



Following the AGM, 110 members and guests enjoyed the food and wine service of the National Wine Centre (SAWIA's Wine Industry Partner), with an outstanding selection of wine generously donated by members. **Alex Sas of Accolade Wines was the lucky winner of the signed Richmond Tigers guernsey presented by Scott Vaughan of HOSTPLUS.**

*We understand there is no truth to the rumours Alex was sighted later that evening outside the MCG in Melbourne seeking to exchange the guernsey after the loss to Collingwood.*

## Executive Committee 2018/19



Congratulations to the members of SAWIA's Executive Committee.

**Jeremy Blanks** (Tarac Technologies) was elected as President for a third year with **Nick Waterman** (Yalumba Family Vignerons) also returning as Vice President.

Other Executive Committee members for the upcoming year are:

- **Kirsty Balnaves**, Balnaves of Coonawarra, Coonawarra Grape and Wine Inc
  - **Nicole Clark**, Kimbolton Vineyards, Langhorne Creek Grape and Wine Inc
  - **Anna Fisher**, Zonte's Footstep, McLaren Vale Grape Wine and Tourism Association
  - **Liz Heidenreich**, Sevenhill Cellars, Clare Valley Wine and Grape Assoc
  - **Tom Keelan**, The Pawn Wine Co, Adelaide Hills Wine Region Inc
  - **James March**, Heathvale Wines, Barossa Grape & Wine Association Inc
  - **Ivanka Moularadellis**, Kingston Estate Wines, Riverland Wine Industry Development Council
  - **Sue Rana**, Treasury Wine Estates
  - **Alex Sas**, Accolade Wines
  - **Robert Taddeo**, Pernod Ricard Winemakers
  - **Paul Zerella**, Project Wine Pty Ltd.
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## Winners announced for Environmental Excellence Awards

Three very deserving winners of awards for *Leadership in Environmental Excellence* were announced at the Annual Luncheon.



**Left:** Jeremy Blanks from sponsor Tarac Technologies with winner Dorota Clausen from Pernod Ricard Wine Makers. **Centre:** David Evans from sponsor Flow Power with winner Philippa Crawford from CMV Farms. **Right:** Nick Palousis from sponsor 2XE with winner Briony Hoare from Beach Road Wines

In the new category for Viticulture, which was sponsored by wholesale electricity retailer **Flow Power**, the inaugural award was taken out by **CMV Farms**. The award recognised their work on projects including native scrub revegetation and a whole-of-life-impact approach to new vineyard development that avoided the use of CCA posts in a new vineyard development and increased recyclable waste content to 100%.

In the small-medium business category, which was sponsored by Adelaide sustainability consultancy **2XE**, the winner was **Beach Road Wines** for environmental initiatives that delivered energy and water use reductions of up to 90% and a waste recycling rate of over 90% across all aspects of the business.

In the large business category, which was sponsored by Nuriootpa-based environmental service and products provider **Tarac Technologies**, the winner was **Pernod Ricard Winemakers**. The award recognised their environmental stewardship program across all areas of business operations, delivering biodiversity conservation and expansion in their local region, energy use reduction of over 20%, and an almost total elimination of waste being sent to landfill.

SAWIA acknowledges the generous support of the sponsors for the 2018 awards: Flow Power, 2XE and Tarac Technologies.

More details about the winners and their achievements will be provided in upcoming newsletters. In the interim, for more information contact Mark Gishen on 8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

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## Access the wholesale energy market through SAWIA's new Wine Industry Partner



Energy retailer Flow Power has partnered with SAWIA to offer members truly transparent and flexible power plans, while keeping costs down through Flow Power's innovative power model that provides access to wholesale market prices (with a transparent mark-up).

The partnership means that members of SAWIA will receive a 10% discount off the standard markup for electricity supply contracts. SAWIA members are also eligible for a 10% discount on the standard Market Monitoring Service and a complimentary network tariff review. Both initiatives will help keep power costs under control through demand response and better network costs.

**Meet our presenters**



**David Evans**  
 Director at Flow Power, with more than 20 years of experience in electrical engineering, industrial automation, energy efficiency, power systems and business management.  
Proud owner of Docker crossed with Staffy named Torka



**Nathan Epp**  
 Extensive industry experience in renewable energy, water utility operations and capital projects in Australia and UK. Famous for inadvertently starting an argument with the President of Iceland on renewable energy policy.



**Stephen Au**  
 Experienced professional in Renewable Energy advisory, finance and commercialisation. Raised in a Malaysian town called "Sikawan", translates to "local friend" in English.

Flow Power will present an **information seminar** in the Barossa Valley on 8 October 2018, so that wine businesses can learn more about saving money by buying wholesale power.

Recent 'The List' research showed that, collectively, 80 businesses could have saved \$16m last financial year through this model incorporating renewable Power Purchase Agreements (PPAs). This seminar provides the opportunity to see how it can help your business.

This is the latest development in a blossoming partnership, following Flow Power sponsoring SAWIA's *2018 Wine Industry Environmental Excellence Awards*.

For more information, SAWIA members can contact Jacob Mahoney of Flow Power on 0439 069 375 or [jacob.mahoney@flowpower.com.au](mailto:jacob.mahoney@flowpower.com.au).

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### **New Wine Industry Partner to help reduce energy usage and costs**



SAWIA is delighted to welcome **P4B Energy Solutions** as our new Wine Industry Partner specialising in the design and application of the latest technologies to help wineries reduce energy usage and access vast savings simultaneously. P4B has a strong track record of helping South Australian wineries through detailed analysis of energy usage and specifically tailoring consumption reduction programs.

Modern day winemaking is an energy intensive operation, consuming vast amounts of electricity and water throughout the various phases of winemaking. A recent energy efficiency report by Berkley Applied Sciences and Engineering outlined the various consumption points for wineries, with refrigeration, lighting and HVAC (Heating Ventilation & Cooling) consistently the three major power consumers within wineries.

Through the application of technologies such as Solar Photovoltaic Systems, refrigeration management and heat-transfer programs as well as energy efficient lighting and multiple other technologies, wineries can look to reduce their electricity purchases by as much as 50 – 70%, translating to massive savings.

SAWIA members are entitled to a number of special offers, with details to be released in the near future. For more information about how P4B Energy Solutions can help your business, contact Peter O'Leary on 0438 804 074 or [peter@p4b.com.au](mailto:peter@p4b.com.au).

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## South Australian wines star at Royal Adelaide Show



More than 2,000 participants attended the Cellar Door Experience at the 2018 Royal Adelaide Show. Now in its 15th year, the Cellar Door Experience saw SAWIA's National Wine Education & Training Centre (NWETC) collaborate with the Royal Horticultural Society to present one of the most popular attractions in the Foodland Taste SA pavilion.

Over ten days, wine educators conducted five wine appreciation sessions per day of 20-minutes each, with some sessions also featuring offerings of cheese and smallgoods.

The atmosphere is informal, interactive and welcoming for both the novice and the more experienced consumer wanting to explore new tastes and styles. It continues to be an opportunity for wine drinkers to gain confidence and be more adventurous with their wine selections while learning about South Australia's wine regions.

A big "thank you!" goes to all the South Australian wineries that kindly donated such an outstanding selection of wines. We also thank the volunteers, some of whom have worked at the Cellar Door Experience for many years.

For more information on how your winery can be involved in the 2019 Cellar Door Experience, contact Claire Wald on 8222 9271 or [claire@winesa.asn.au](mailto:claire@winesa.asn.au).

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## SAWIA rolls out wine education in India



Just last week, about 50 enthusiastic participants (sommeliers, hotel food and beverage managers, wine writers, distributors and importers) undertook a **South Australian wine education session in Mumbai which was then repeated in New Delhi.**

The education session was opened by the Governor of South Australia, His Excellency, Hieu Van Le and an address from the Australian Consul General in India, Mr Tony Huber. Brian Smedley, SAWIA's Chief Executive, provided an overview of why the Australian wine story begins in South Australia using the South Australian wine story publication and a framework of heritage, provenance, prestige, personality, purity, innovation and experiences. Richard Dolan, CEO of SAWIA member Wines by Geoff Hardy, then led a guided tasting through eight South Australian wines, which included:

- Pikes Traditionale Riesling
- Peter Lehmann Portrait Riesling\*
- K1 by Geoff Hardy Sauvignon Blanc\*
- Dominic Wines Rose\*
- Geoff Hardy Pinot Noir\*
- Peter Lehmann The Barossan Shiraz\*
- Yalumba Signature Shiraz and
- Penley Estate Helios Cabernet Sauvignon\*

*\* Wineries had a representative present at the education session.*

In addition to the Wine Education sessions, there were opportunities for the visiting wineries to meet with various distributors and importers, along with site visits to see the latest developments in Indian wine retail venues.

The Indian wine market is challenging, but there are also opportunities. This is reflected in an increase in export value (from a small base) and the growing number of South Australian exporters to this market. It was pleasing to see a number of significant new business opportunities were generated during the visit.

The wine education program commenced following recent visits to the Indian continent, discussions with in market distributors, local wine identities, State Government and the SA wine industry. With funding and other assistance from Primary Industries and Regions SA (PIRSA) and DSD (now DTTI - Department of Trade, Tourism and Investment), SAWIA made the decision to provide wine education in 2018 in order to strengthen engagement with the market and demonstrate our continued interest.

For more information, SAWIA members can contact Brian Smedley on 8222 9277 or [brian@winesa.asn.au](mailto:brian@winesa.asn.au).

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## INDUSTRY & GOVERNMENT

### Second Phase of Liquor Licensing Reforms Commences

On 24 September the second phase of the reforms to the liquor licensing laws commenced under the *Liquor Licensing (Liquor Review) Amendment Act 2017*.

Key changes include:

- **Evidence of age and identity** is required for online sales and phone sales
- **A new \$20,000 penalty** for a licensee failing to comply with responsible person requirements
- Introducing the **capacity to mandate further training**.

In addition to the above changes, SAWIA continues to engage with the State Government on other proposed changes that have yet to commence including:

- **Changes from 12 licences to 8** (how wine industry licence types will transfer and how terms and conditions will continue to apply)
- **Annual licence fees**
- **Mutual recognition of Responsible Service of Alcohol training** where SA wineries serve products interstate.

For further details on the latest changes, refer to the Notice available from the members' section of SAWIA's [website](#). SAWIA members can also contact Henrik Wallgren on 8222 9270 or [henrik@winesa.asn.au](mailto:henrik@winesa.asn.au).

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### ACCC Wine Grape Issues Paper – Have your say

In July 2018, SAWIA alerted members to a survey for grape growers to share experiences within the wine industry being conducted by the Australian Competition and Consumer Commission (ACCC). The survey results are now available [here](#).

The ACC has also released an [issues paper](#) seeking submissions from people in the wine industry regarding:

- The level of competition between purchasers of wine grapes
- Bargaining power and risk allocation across the entire supply chain
- Issues around price transparency and quality assessment
- The nature of contracts between growers and winemakers
- The effect of the existing voluntary industry Code and dispute resolution processes

- The use of collective bargaining by growers.

Responses to the issues paper can be submitted by 2 November 2018 via email to [winegrapes@acc.gov.au](mailto:winegrapes@acc.gov.au) with the title: *Submission re: wine grapes market study*.

The ACCC will also be holding public forums in wine grape growing areas to hear directly from interested stakeholders with details to be available soon. For more information, contact Tari Georgious on 03 9290 1887 or [tari.georgious@acc.gov.au](mailto:tari.georgious@acc.gov.au).

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### State Budget - SAWIA summary

SAWIA released a detailed Notice to Members on 4 September setting out key points of the State Government's first budget, which reflected its priorities and decisions to collapse a number of programs in favour of new programs.

Of interest to the wine industry and regions are the following:

- \$157.2M as **payroll tax** abolished or reduced for 3,200 businesses from 1 January 2019
- \$95.9M over two years in **land tax** relief from 1 July 2020
- \$360M over four years with a reduction in fixed property **emergency service levy bills**
- \$315M over four years for **Regional Roads and Infrastructure Fund** including Penola by-pass
- \$202.6M over four years – on **skills and training** for job –ready opportunities
- \$184M for a comprehensive **energy solution** – accelerate project to build interconnector with NSW, better manage demand, grid scale storage, home batteries
- \$10M for additional **tourism marketing** in key international markets
- **Marketing initiatives** such as an Event Bid Fund, supporting hosting of major events, five new Trade and Investment offices
- \$100M over four years for a new **Economic and Business Growth Fund**
- \$150M over ten years for continuation of the **Regional Growth Fund**
- \$3.2M from 2019-20 is budgeted (which must include current fee revenue) for the introduction of increased **licensing fees** informed by the Anderson Review into liquor licensing laws (note the Government remains committed to consultation on the amount of these fees)
- Capping of **NRM levies and council rates** (subject to legislation passing the Parliament).

SAWIA members wanting to discuss any of the above can contact Brian Smedley on 8222 9277 or [brian@winesa.asn.au](mailto:brian@winesa.asn.au).

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### Independent review of GM food crops moratorium



Submissions are now open to have your say on the State Government's **independent review** of the genetically modified food crops moratorium.

The current South Australian genetically modified food crop moratorium exists for trade and market access purposes. The review aims to better understand different perspectives and the moratorium's current and future economic impact. The review will include assessing the available evidence on the market benefits of South Australia's moratorium and the awareness of South Australia's moratorium by key trading partners and food production businesses operating in South Australia and other Australian states.

SAWIA welcomes feedback from members on the GM moratorium, and (subject to this

feedback) will potentially be making a submission to the review. To provide your comments, contact Mark Gishen on 8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

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## EMPLOYEE RELATIONS / WORK HEALTH & SAFETY

GETTING READY FOR VINTAGE 2019- HR & WHS BRIEFING

# SAVE THE DATE!

Adelaide Hills: Wednesday, 14 November 2018, 9AM-12PM  
Riverland (Loxton): Wednesday, 28 November, 12-3PM  
Barossa: Wednesday, 5 December, 1-4PM  
McLaren Vale: Thursday, 6 December, 1-4PM  
Langhorne Creek: Monday, 10 December, 11AM-2PM  
Coonawarra: Wednesday, 12 December, 9AM-12PM  
Clare: Thursday, 13 December, 1-4PM



SOUTH AUSTRALIAN WINE INDUSTRY ASSOCIATION INCORPORATED

PRACTICAL LEARNINGS & DISCUSSION

			
<b>WAGES</b>	<b>T&amp;C</b>	<b>CONTRACTORS</b>	<b>SAFETY</b>
Ensure you are paying your employees correctly & check out the Award provisions that save you \$.	Check that your employment terms and conditions are in order. Check how to engage your vintage casuals.	Ensure that you are managing any risks to your business when using contractors.	What you need to have in place for working safely this vintage - so you can focus on what you do best.

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### When do you need to report a safety incident to SafeWork SA

Some incidents that happen on site, including those that do not result in injuries, are classified as notifiable. If they are not reported to SafeWork SA you could cop a fine anywhere from \$10K to \$50K.

To find out what type of incidents need to be reported, visit the Noticeboard of the WHS page of SAWIA's [website](#).

As a SAWIA member you can always phone or email our helpful staff to find out for sure – we provide you with unlimited telephone advice on such issues. For more information, contact Zvonko Levak on 8222 9273 or [zvonko@winesa.asn.au](mailto:zvonko@winesa.asn.au).

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### Update – Family & Domestic Violence Leave

SAWIA recently issued an updated notice to Members about the new Family and Domestic Violence Leave laws and what you need to do as an employer. The Notice answers questions such as:

- Does leave accrue?
- Is it paid?
- Who does it apply to?

The updated Notice, which is available from the Noticeboard of the Employee Relations page of SAWIA's [website](#), includes some more clarification and provides practical tips on implementation both now and into the future.

For more information, SAWIA members can contact Sarah Hills on 8222 9212 or [sarah@winesa.asn.au](mailto:sarah@winesa.asn.au).

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## Flexible Working Arrangements extended under Modern Awards

As part of the 4-yearly Review of Modern Awards, on 25 September the Fair Work Commission (FWC) made the decision to introduce a new standard term in all Modern Awards for employees to request flexible working arrangements.

The new clause is an extension of the current right to request flexible working arrangements under the National Employment Standards. Under the new clause (and unlike the National Employment Standards) any award-covered employees, including casual employees, are able to request flexible working arrangements.

FWC is now seeking feedback on the standard term and it is anticipated that the new entitlement will commence within a couple of weeks.

A detailed Notice to Members will be distributed to SAWIA members in the near future. In the interim, for more information, SAWIA members can contact Henrik Wallgren on 8222 9270 or [henrik@winesa.asn.au](mailto:henrik@winesa.asn.au).

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## SALES MARKETING & PROMOTION

### Growing Wine Exports / Growing Wine Tourism – New courses part of \$50m package

Two new skills development programs are being launched to help drive success in wine exporting and wine tourism, with the support of the Australian Government's \$50 million Export and Regional Wine Support Package.



*Growing Wine Exports* provides practical, hands-on working sessions and workshops for new and existing wine exporters looking to select, enter and/or build export markets. The working sessions, which commenced in wine regions from 2 October 2018, are designed to evaluate export prospects and build an effective export plan. The program includes a one-day Export Ready Session in wine regions and a two-day Export Plan Workshop in centralised locations.

*Growing Wine Tourism*, which commences late October 2018, is a skills development program for businesses wanting to develop their wine products and services for inbound tourists. Participants will have access to the latest tourism insights, which will help inform business strategies for developing and delivering wine tourism products and services, including understanding the visitor economy and their international readiness.



To register or obtain more information, click [here](#).

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### Call for wines – Promote your wines at SAWIA's consumer wine courses



SAWIA's National Wine Education & Training Centre is seeking wines to showcase at our comprehensive consumer wine education program at the National Wine Centre.

Each year we educate approximately 400 people at our weekly courses, and it's a great way to show your wines to a very keen group of consumers. This includes people starting out in hospitality, international students, winery staff and members of the

general public looking to expand their wine knowledge. At each session, we show our enthusiastic students around 8 wines over 2 hours, giving time for our educators to discuss the characteristics and wine making techniques of your specific wine with the class.

We are seeking donations of 12 or 24 bottles of the wine of your choice. While any wines are greatly appreciated, we are in particular need of:

- Sparkling wines – Red and White
- Chardonnay
- Riesling
- Other white varieties (such as Semillon, Chenin, Vermentino, Verdelho, Viognier)
- Alternate red varieties
- Sweet, Dessert and Fortified wines.

To contribute your wines, click [here](#). If you have any questions or need more information, contact Claire Wald on 8222 9271 or [claire@winesa.asn.au](mailto:claire@winesa.asn.au).

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### Australian Premium Wine China Yearbook 2019



A Chinese translation of the wines of Australia will be produced in a Yearbook form as part of a unique venture that combines the judging expertise of Winestate Magazine & the China Wine Evaluator System in conjunction with China's luxury magazine publisher, Apex Manual.

In its second year, the publication provides a launching pad for Australian wines in China. Apex Manual is the leading luxury magazine publisher in China, dealing with many of the most exclusive products in the marketplace.

Other upcoming Winestate tastings include Rose, New Releases and Italian & Spanish Tasting.

For more information, email [sales@winestate.com.au](mailto:sales@winestate.com.au).

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### Government to strengthen wine export regulation



The Australian Department of Agriculture and Water Resources has released a consultation paper and call for industry feedback on a proposal to develop a new Wine Export Label Directory.

The intention of the new directory is to enable brand owners to monitor potential infringements to their intellectual property, thus protecting against the export of 'copy-cat' products.

The development of a new national Wine Export Label Directory of publicly searchable wine label Intellectual Property (IP) will enable brand owners to identify infringements of their IP and to take action to protect their rights.

It will also allow for closer regulatory cooperation with the authorities in major export markets, an important step in protecting the Australian wine brand.

The proposal and information about providing feedback are available [here](#).

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**Upcoming events / Award nominations (click on images)**

<p style="text-align: center;"><b>The Ties That Bind</b>  <b>Building importer and retailer relationships</b>  <b>to drive premium wine export sales</b></p>	
	

## SUSTAINABILITY

### Electricity network charges to fall – Initially at least

SA Power Networks has released its *Draft Plan for 2020-25* that outlines its revenue and expenditure plan. Of interest to members is the proposed plan will lead to increases of network charges by CPI minus 3.9% initially, and thereafter increasing at CPI. This means that, **in the first year, the average small to medium business will see a reduction of \$148.**

Through **SAWIA's membership of SA Power Networks' Business Reference Group**, we have provided feedback to SA Power Networks seeking further ongoing reductions for businesses. There are still many steps before a final decision on the Plan will be made by the Australian Energy Regulator, and SAWIA will continue to advocate strongly for members' interests.

For further information, SAWIA members can contact Mark Gishen on 8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

### Apply now for Trade Waste Grants

EPA-licensed wineries (SA wineries handling more than 500 tonnes of grapes a year), and wineries with a SA Water volume and load based trade waste discharge authorisation are eligible to apply for up to \$10,000 in matched grant funding for a resource productivity assessment. **The current funding round will be your last chance to apply.**

The assessment will help to identify and evaluate opportunities for reducing wastewater (trade waste) volume and load (contaminants), taking into consideration how this might affect other aspects of the winery such as process and material efficiency, energy and water consumption and efficiency, and solid waste management.

Wineries that have completed a resource productivity assessment and have an SA Water volume and load based trade waste discharge authorisation, are also eligible to apply for a trade waste implementation grant valued at up to \$300,000 (plus GST).

For details, refer to the Application Guidelines and Resource Productivity Assessment guidelines available [here](#), or contact Oliver Lovat of Green Industries SA (0437 641 138 or [oliver.lovat@sa.gov.au](mailto:oliver.lovat@sa.gov.au)) or Mark Gishen of SAWIA (8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au)).

### New approach to Natural Resources Management in SA



The South Australian Government has committed to a range of reforms for the natural resources management system, recently releasing a **discussion paper** for comment. The key proposed change is to replace the *NRM Act* with the proposed *Landscape South Australia Act*.

The reforms include several aspects that may impact the grape and wine sector directly, including:

- **Decentralised decision-making**
- **Replacing the existing NRM Boards with nine Landscape Boards**
- **Making soil quality, pest plant and animal control and water management major priorities**
- **Capping annual land and water levy rises.**

Members are encouraged to review the paper and provide feedback directly to [landscapereform@sa.gov.au](mailto:landscapereform@sa.gov.au), or alternatively, provide their views to SAWIA to assist us in developing a submission. SAWIA members can contact Mark Gishen on 8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

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### SA Waste Resource Recovery Conference



The SA Waste Resource Recovery Conference is being held in Adelaide on 14-15 November. The conference includes a number of walking and technical tours to discover what is happening to manage waste in South Australia.

To register or obtain more information, click [here](#).

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### OTHER

#### 6th Annual Wine Law Conference

The *6th Annual Wine Law Conference* takes place on 20 November 2018 at the Stamford Plaza Adelaide, and brings together 10 of the finest experts in the industry who will delve into the current wine industry regulatory landscape and topical legal issues and risks in export. The program features a range of presentations including:

- Wine Industry Regulatory Landscape (Will Taylor, Finlaysons)
- Labelling Regulations: Organic and Biodynamic Certification
- Competition Law Update
- Selling in the Current Market: Legal Issues in Export
- By Road, Train or Ship: Legal Issues Relating to the Transport of Wine
- Protecting Your Wine Brand in China.

A special live international speaker will discuss IP issues when exporting wine to China.

SAWIA members are entitled to the **early bird rate** of \$760 for the full day and \$395 for the half day until the date of the conference. For details on how to take up this offer, SAWIA members can contact Rehnu Page of SAWIA on 8222 9277 or [rehnu@winesa.asn.au](mailto:rehnu@winesa.asn.au).

This conference, which is organised by Legalwise Seminars, is also available to watch as a live web stream on the day or as a video recording afterwards. For full program details and to book, click [here](#).

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## Future Freight: Embracing Change

### **FUTURE FREIGHT: EMBRACING CHANGE**



SAPC/ICHCA Conference 2018  
Oct 31 - Nov 1 Adelaide Convention Centre

*Future Freight: Embracing Change Conference* is being held at the Adelaide Convention Centre on 31 October and 1 November 2018.

A strong line up of speakers will discuss how industry is embracing change, and what critical changes will impact the way the transport and logistics industry goes about its business into the future.

Click [here](#) to register or obtain more information.

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## Applications open for Rural Women's Award

Emerging female leaders who want to create impact, innovate and make a difference to rural and regional Australia are encouraged to apply for the 2019 AgriFutures Rural Women's Award.

The award acknowledges and supports the essential role women play in rural and regional businesses, industries and communities. Applications close 31 October so click [here](#) to apply.

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## Science and Innovation Awards



The *2019 Science and Innovation Awards* are now open for people aged 18-35.

The awards include a category for viticulture and oenology. To apply, click [here](#).

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## Dates for your diary

### 2018

- 8 Oct, **Flow Power Energy Seminar**, Barossa
- 9 Oct, **The Ties that Bind**, Webinar
- 15-18 Oct, **Women in Leadership 2018**, Sydney
- 17 Oct, **Wine Complex International**, Tokyo
- 18 Oct, **Wine Industry Impact Conference & Awards**, Adelaide
- 23-25 Oct, **Australian Regional Tourism Convention**, Tweed
- 31 Oct - 1 Nov, **Future Freight**, Adelaide
- 7 Nov, SAWIA's Work Health & Safety Seminar, McLaren Vale
- 3-9 Nov, **Great Wine Capitals Annual General Meeting**, Adelaide
- 13-15 Nov, **ProWine China**, Shanghai
- 14 Nov, Getting Ready for Vintage 2019, Adelaide Hills
- 14-15 Nov, **SA Waste Resource Recovery Conference**, Adelaide
- 16-18 Nov, **Shanghai International Wine & Spirits Exhibition**, China
- 20 Nov, **6th Annual Wine Law Conference**, Adelaide
- 21 Nov, SAWIA's Work Health & Safety Seminar, Barossa
- 24 Nov, **Agriculture and Wine Investment Forum**, Adelaide
- 28 Nov, Getting Ready for Vintage 2019, Riverland

- 5 Dec, Getting Ready for Vintage 2019, Barossa
- 6 Dec, Getting Ready for Vintage 2019, McLaren Vale
- 10 Dec, Getting Ready for Vintage 2019, Langhorne Creek
- 12 Dec, Getting Ready for Vintage 2019, Coonawarra
- 13 Dec, Getting Ready for Vintage 2019, Clare

## 2019

- 11-13 Feb 2019, **Wine Paris**, France
- 19-20 Feb 2019, **Evoke AG. Food Farm Future**, Melbourne
- 21-24 July, **Australian Wine Industry Technical Conference & Trade Exhibition**, Adelaide

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