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## Message from the Chief Executive

With only days remaining in 2018, the **State Government has introduced legislation to repeal labour hire laws**. This repeal has been strongly advocated for by SAWIA given the many issues that the laws raised. In addition, SAWIA also suggested a taskforce of agencies could protect any workers and prosecute those who are seeking to disadvantage those workers by not complying with the law. Refer to the **Feature Article** below for details.

This coming year will bring **important legislative issues at the state level** that will directly impact wine businesses. SAWIA will continue to strongly advocate on behalf of members with liquor licensing fees and transitioning to new liquor licences high on the agenda, an expected review of the container deposit scheme, and the likely finalisation of pregnancy labelling (pictogram and warning statement) after a period of consultation.

At the national level, the wine industry should also hear a **response from the ACCC about their recent market study into wine grapes**. We will welcome a new advocacy entity at the national level – following the Australian Vignerons and the Winemakers' Federation of Australia decision to join together from 1 February. The merger is timely given the upcoming election of a Federal Government.

SAWIA's staff members appreciate the support that members provide to the association's activities. **We do what we do, for you, our members**. SAWIA aims to represent you, provide valuable products and services, answer those tricky questions, inform you about matters impacting on your business and help you to resolve issues. Our aim is for you to have the best business environment possible to produce and sell wine profitably and sustainably.

On behalf of all the SAWIA staff **I wish each of you a merry Christmas**, a happy new year and a great quality vintage in 2019. Please remain safe over the holiday period and look out for your family, friends and colleagues.

*Brian*

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### Merry Christmas & Happy New Year

The staff of the South Australian Wine Industry Association would like to wish you a Merry Christmas and Happy New Year.

Enjoy a safe and happy holiday period and we look forward to working with you in 2019.

Our office will be closed from noon Friday 21 December 2018 and reopen on Wednesday 2 January 2019.



## **SAWIA and TAFE SA join forces to offer Wine & Spirit Education Trust (WSET) courses**

SAWIA and TAFE SA are working together to offer Wine & Spirit Education Trust wine courses.

This joint effort will help to improve access to high quality, industry specific training for the South Australian wine industry and also for interested consumers. The Wine & Spirit Education Trust (WSET) of which TAFE SA is an Approved Provider, offers a suite of training courses that are globally trusted and recognised and provide high level education in wine, spirits and sake. Courses include the WSET Level 2 Award in Wine & Spirits, Level 2 Award in Spirits and Level 3 Award in Wines.

**SAWIA members and SAWIA's National Wine Education & Training Centre students and alumni are able to access the WSET courses at a specially discounted rate. In due course we hope to make the WSET Level 2 course available regionally, a real plus for SAWIA's members.**

Full details, including upcoming course dates and locations, will be circulated in early January. To register your interest, click [here](#) or contact Claire Wald on 8222 9271 or [claire@winesa.asn.au](mailto:claire@winesa.asn.au).

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## **SA Government moves to repeal Labour Hire Licensing**

As foreshadowed in past newsletters, the State Government has moved one step closer to repealing the labour licensing system in South Australia which requires providers of labour hire services to be licensed. This follows a strong ongoing effort by SAWIA to have the legislation repealed.

The *Labour Hire Licensing Repeal Bill 2018* which seeks to repeal the *Labour Hire Licensing Act 2017* was introduced on 28 November. However, the Bill will not be debated until February 2019 when Parliament returns from Christmas break.

For more information, SAWIA members can contact Henrik Wallgren on 8222 9270 or [henrik@winesa.asn.au](mailto:henrik@winesa.asn.au).

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## **Lower your costs - Energy Demand Management Seminars**



SAWIA, in conjunction with Green Industries SA, held a number of Energy Demand Management Seminars in December that generated strong positive feedback about helping wineries to better manage energy demand and reduce costs.

**Subject to demand, SAWIA will conduct more free information sessions in January 2019 covering:**

- **The latest research into tools available for energy demand management**
- **Technologies that are available and how to deploy them**
- **The costs and benefits that will help you to prepare a business case to get started saving energy and money.**

The seminars also outline **how to access financial support for one-on-one assistance** from energy efficiency experts for developing your business case to implement energy demand

management improvements (limited places available).

The following sessions are tentatively scheduled, subject to adequate expressions of interest:

- Coonawarra (TBC) Tuesday 22 January 12:30 pm to 3:00 pm
- Webinar (TBC) Tuesday 22 January 10:30 am to 12:00 pm.

To register your interest or to obtain more information, contact Mark Gishen on 8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

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### **Pernod Ricard Winemakers & Treasury Wine Estates - Leading the way**



In member news, Pernod Ricard Winemakers has committed to sourcing 100% renewable electricity in Australia by mid-2019, supporting the company's global sustainability and responsibility goals. The announcement accompanied the official "switch-on" of 1MW of solar-generated electricity at its Barossa Valley Winery, marking the first completed stage of the company's massive 2.8MW solar installation project.

To reach 100% renewable electricity, Pernod Ricard Winemakers has signed a landmark 10-year Virtual Generation Agreement with wholesale electricity retailer (and SAWIA Wine Industry Partner) Flow Power, to connect the business with renewable electricity sources. This will be the first business in South Australia that is connected to both offsite wind and solar farms.

In another significant development, SAWIA was pleased to attend the opening of Treasury Wine Estates' (TWE) expanded, warehouse and distribution facility at Penfield, South Australia on 14 December.



Simon Birmingham (Federal Minister for Trade, Tourism and Investment), officially opened the new facility highlighting the significant investment and ongoing commitment to South Australia's wine industry. David Ridgway (SA Minister for Trade, Tourism and Investment) welcomed TWE's expanded operations which will have significant positive flow-on effects for the wider industry.

Once the building is fully operational in January 2019, the facility will deliver greater efficiency in TWE's container packing operations and domestic distribution functions, and help accommodate the global demand for TWE's premium wine exports to over 70 countries around the globe. One of the key benefits of the location of TWE's Penfield warehouse and distribution facility is its proximity to major road, rail and shipping routes.

To share your good news story, SAWIA members can contact Craig MacDonald on 8222 9272 or [craig@winesa.asn.au](mailto:craig@winesa.asn.au).

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## Great Xmas gift idea – Wine course vouchers



Are you struggling to think of a good gift idea for someone in your life? SAWIA's NWETC may have the perfect solution, with wine course vouchers the ideal gift for the wine lover right through to the novice just starting off on a wine appreciation adventure.

Give the gift of a fun and educational experience. Vouchers are available for specific courses, or alternatively for set amounts that the recipient can use towards a course of their choice.

For more information or to book gift vouchers, click [here](#) or contact Rehnu Page on 8222 9277 or [rehnu@winesa.asn.au](mailto:rehnu@winesa.asn.au).

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## INDUSTRY & GOVERNMENT

### ACCC investigation into wine industry



As SAWIA members would be aware, the ACCC is currently conducting a Market Study of the Australian wine industry. In September 2018, the ACCC released an Issues Paper, which indicated the issues that it is most concerned about, together with a Results Report which contained the results of the Wine Grape Grower Survey that it undertook throughout July and August.

The ACCC is set to publish its Final Report in June 2019, after which it may make recommendations to industry or governments, to develop solutions to address competition issues and other industry practices. One potential outcome is the introduction of a “mandatory code” for the industry under the *Competition and Consumer Act 2010*. Another possibility is the taking of enforcement action against wineries it considers have breached their obligations under the Act.

The ACCC has indicated in the Issues Paper that it is particularly concerned about:

- Pricing of fruit by wineries and the lack of transparency in that regard
- Grading of fruit by wineries and the lack of transparency in that regard
- Contracting practices by wineries
- Timing of grape payments
- Effectiveness or otherwise of the existing Wine Industry Code of Conduct
- Imbalance in bargaining power between wineries and growers
- Use of collective bargaining or otherwise by growers.

The ACCC noted that the concerns of growers were greatest in the three “warm climate” viticultural regions of Riverina, Riverland and Murray Valley. However, we would suggest that “cool climate” producers do not become too comfortable as a result of this statement because any industry “fix” promulgated by the ACCC might cover the industry across the board (e.g. a mandatory code of conduct).

Finlaysons, SAWIA's Wine Industry Partner, recommend that wineries take the opportunity before vintage of reviewing their standard contracts (especially their grape supply agreements) and their standard operating procedures for assessment, grading and pricing of fruit. The ACCC will need to be satisfied that growers are treated fairly in these respects.

If you wish to discuss these matters, please contact Will Taylor (8235 7421 or [will.taylor@finlaysons.com.au](mailto:will.taylor@finlaysons.com.au)) or Lewis Gentry (8235 7464 or [lewis.gentry@finlaysons.com.au](mailto:lewis.gentry@finlaysons.com.au)) of Finlaysons.

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## EMPLOYEE RELATIONS / WORK HEALTH & SAFETY

### Unpaid family and domestic violence now available to all staff

As previously communicated to members, a separate entitlement to unpaid family and domestic violence leave commenced in all Modern Awards on 1 August 2018.

Federal Parliament has now passed legislation which extends the unpaid family and domestic violence leave to all employees through the National Employment Standards. This entitlement commenced on 11 December 2018.

An updated Notice to Members will be distributed to SAWIA members in the near future. In the interim, for more information SAWIA members can contact Henrik Wallgren on 8222 9270 or [henrik@winesa.asn.au](mailto:henrik@winesa.asn.au).

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### Farm chemical safety video series now available



SafeWork SA has developed a five-part educational video series to help you understand your obligations when it comes to safely using and storing chemicals. These short videos contain information and practical tips to help prevent injuries and harm, and will help get you started across five key areas:

- Purchasing and delivery
- Storage
- Personal protective equipment
- Mixing and use
- Spillage and disposal.

CMV Farms, one of SAWIA's members, was involved in the production of the chemical video series that is very relevant to the wine industry.

The video series is available [here](#), and we encourage you to share the series with your networks, colleagues and co-workers.

For more information, contact Zvonko Levak on 8222 9273 or [zvonko@winesa.asn.au](mailto:zvonko@winesa.asn.au)

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## What to do when there is an accident

When an accident happens, it is reassuring to know that return to work insurance cover will reimburse medical and other related costs. Maintaining an active role in the return to work process is also crucial as it can result in considerable savings for a business while impacting positively on workplace culture.

Actions to take are likely to involve:

- Encouraging the worker to seek medical attention as soon as possible
- Staying in regular contact if the employee takes time off work
- Investigating how the injury occurred and remedying the cause
- Completing the necessary return to work forms
- Contacting the company's claims manager and considering possible alternative duties
- Developing a return to work plan in consultation with the treating doctor and the injured worker to identify any work restrictions and make reasonable adjustments to their work
- Supporting the worker's early return to work by making alternate duties available and welcoming their return
- Reviewing the worker's recovery and gradually returning them to full duty.

To discuss the measures to adopt to help a worker return to work, or for help with any other WHS matters in your workplace, SAWIA members can contact Zvonko Levak on 8222 9277 or [zvonko@winesa.asn.au](mailto:zvonko@winesa.asn.au).

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## Large businesses required to report on modern slavery

Federal Parliament has enacted legislation which requires business with revenue of at least \$100m per financial year to provide annual statements on their actions to address modern slavery risks in their operations and supply chains.

Under the *Modern Slavery Act 2018*, the statement must contain detailed information, including, but not limited to:

- Risks of modern slavery practices in the operations and supply chains
- Actions taken by the entity to assess and address those risks
- How the entity assesses the effectiveness of such actions.

Reporting requirements are expected to commence operation by no later than June 2019.

A further update will be provided in early 2019. In the interim, for more information SAWIA members can contact Sarah Hills on 8222 9212 or [sarah@winesa.asn.au](mailto:sarah@winesa.asn.au).

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## SALES MARKETING & PROMOTION

### Hidden Gems discovered on Bank Street



To kick off summer, SAWIA hosted *Hidden Gems - Wine to Discover* on Bank Street on 30 November.

The event showcased the best wines from some of SA's lesser known or harder-to-get-to wine regions, each of whom have some unique gems to share.

Event-goers relaxed with friends and enjoyed some after work drinks, tasting their way through the variety of multi-faceted treasures on offer.

We would like to thank the many wineries that helped to make this event, and all of the other pop-ups held over the past year, such a success.

SAWIA regularly hosts direct to consumer wine events and market development opportunities throughout the year. For further information on upcoming events please contact Claire Wald on [claire@winesa.asn.au](mailto:claire@winesa.asn.au) or 8222 9271.

*Development and delivery of this program and/or activity is one part of the South Australian Wine Industry Development Program as administered by SAWIA and is only possible from the support and funding provided by the South Australian Government through Primary Industries and Regions SA.*

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### New South Australian Export Accelerator Grants



A new round of (matched) funding is now available under the **South Australian Export Accelerator Grants**. These grants replace the now closed Export Partnership Program (EPP) that provided some \$5M to South Australian Exporters over the last 3.5 years.

The new grants offer funding support to South Australian businesses at various stages of their export journey:

- **Emerging Exporter** grants up to \$5k are available to South Australian businesses that are exporting for the first time
- **Export Accelerator** grants up to \$30k are available to help fund business expansion that will create multiple direct ongoing jobs
- **New Market Entry** grants up to \$15k are available for mature export companies that have exhausted their grant funding but are looking to enter new export markets (\$15k per new export market).

Applications for this round will close on 16 February 2019. To apply or obtain more information, click [here](#).

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### Three-year minimum expiry date for gift cards – New laws

New laws mandating a three-year minimum expiry date for gift cards have come into effect in South Australia.

Subject to certain exemptions, gift cards (and vouchers) must now be valid for at least three years. While there is a six-month transition period so businesses can sell their existing stock, any gift card sold from 10 December 2018 must be honoured for a three-year period – regardless of any labelling suggesting otherwise.

For more information, click [here](#).

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### Upcoming events (click on images)



The South Australian Tourism Commission would like to invite you to an information session on how to get FREE marketing for your events and how to maximize your audience. This interactive session will leave you with the skills you need to grow your event audience and maximize ticket sales.

LOCATION: **150 VICTORIA SQUARE, ADELAIDE**  
DATES: **10AM, 22 JANUARY OR 10AM, 7 FEBRUARY 2019**  
RSVP: **BROOKE.WILLIAMS@SA.GOV.AU OR 08 7088 0114**

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## SUSTAINABILITY

### Know your obligations for recycling packaging waste

Wineries have obligations under the National Environment Protection (Used Packaging Materials) Measure, which aims to reduce environmental degradation arising from the disposal of used packaging materials. In practice, this is achieved through either voluntary action joining and complying with the programs of the Australian Packaging Covenant Organisation (APCO), or direct regulation by SA's Environment Protection Authority.

**We are aware that some wineries have recently received letters from APCO appearing to request that they become members, despite the fact they may not be required to do so according to the eligibility criteria.**

Any SAWIA members that have received such letters, or are unsure of their obligations, should contact Mark Gishen for assistance on 8222 9278 or [mark@winesa.asn.au](mailto:mark@winesa.asn.au).

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## OTHER

### SAWIA needs a Wine Course & Event Coordinator

SAWIA is seeking a Wine Course & Event Coordinator to cover a one-year period of leave commencing approximately 1 March 2019. This full-time position is responsible for co-ordinating the delivery of the wine course program by SAWIA's National Wine Education & Training Centre, and organising and delivery of other wine events that the association runs on a regular basis.

The person needs to have a strong knowledge of wine styles and sound administration and organising skills relating to ensuring that courses run efficiently and effectively. This includes marketing and promotion of courses, appointment and rostering of wine educators, ensuring all course materials are up to date, and incorporating feedback to allow for continuous improvement.

The position also has a function of liaising and supporting the association's sponsors and industry partners and some marketing of the association through its website and related materials and activities.

The role will also support some project work such as specific showcasing events and overseeing work associated with the **365daysofwineandfood app**.

To apply or obtain more information, click [here](#).

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### Other events (click on images)



Call for posters

## THE BUSINESS OF FINE WINE

The learning experience of a lifetime in two of the worlds top wine regions - Bordeaux and Adelaide.

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### Dates for your diary

#### 2019

- 11-13 Feb 2019, **Wine Paris**, France
- 19-20 Feb 2019, **Evoke AG. Food Farm Future**, Melbourne
- 29-31 May, **Shanghai International Food & Drinks Fair**, China
- 21-24 July, **Australian Wine Industry Technical Conference & Trade Exhibition**, Adelaide
- 7-9 Aug, **China Hospitality Expo**, Guangzhou

INDUSTRY PARTNERS



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[www.winesa.asn.au](http://www.winesa.asn.au)

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