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Message from the Chief Executive

Following the recent Federal election, SAWIA is keen to see the **Draft National Alcohol Strategy 2019-2026** finalised to ensure wine industry interests are represented. With the Coalition returned to Government for the next three years, SAWIA has put together an **overview of the matters** to be progressed by the new Morrison Government.

Some five years ago the **Liquor Licensing laws** started to be reviewed. This year will see further changes implemented including fees and the transition to new licence categories. SAWIA has been involved the entire journey ensuring that members interests are strongly represented and our voice heard. Refer to the **Feature Article** below for details.

SAWIA continues to advocate strongly for members in the State Government's review of the **Container Deposit Scheme**. Meanwhile, the Parliament of South Australia's Environment, Resources and Development Committee has called an inquiry into the Recycling Industry and is seeking submissions. SAWIA will also be making a submission on this important subject. Refer to the **Feature Article** below for details.

I am excited with the strong response to the **business planning and financial literacy workshops** during May and June. With members identifying these areas as needing improvement, it is pleasing to see our industry take the time to develop their business and improve skills. Refer to the **Industry & Government** section below for details.

I was delighted to recognise academic achievement, presenting the **Gramp, Hardy Smith Award** and the **South Australian Wine Industry Association Silver Medal** on 30 April. Refer to the **Feature Article** below to see who won.

SAWIA has been discussing with the State Government its proposed **growth agenda**, giving that Food, Wine and Agribusiness has been identified as one of eight key industry sectors to focus growth. There will be more engagement with the wine industry, with further information to be released over the next six months.

Talking of growth, next month SAWIA will be announcing an **exclusive opportunity to help SAWIA members grow to the next level...and beyond**. This is an exciting opportunity but with limited spaces so don't miss out. Watch for details in your email inbox.

SAWIA represents the interests of members across important issues (such as Liquor Licensing and Container Deposit Scheme reviews) and provides a range of valuable services. You only need to look through the newsletter to see what we do. If you are a SAWIA member, please encourage your contacts to join. If you are not a member, click to find out why you should **join now**.



FEATURE ARTICLES

New liquor licensing categories and fees

SAWIA has been advised by the State Government's Consumer and Business Services (CBS) Department that new liquor licence categories and new fees are currently being communicated directly to licensees.

The new fees will apply from 1 July 2020 meaning that existing fees will still apply for the upcoming year that starts 1 July 2019. There will also be transitioning to new licence categories.

SAWIA urges members to review the information from CBS carefully and as soon as possible. If you wish to make any changes to your license you can do so before 14 June 2019 by contacting CBS.

SAWIA provided information to members about Liquor Licensing fees and new licences on 1 May 2019. The Notice to Members is available from the News section of SAWIA's [website](#).

Feedback and assistance

The State Government's June 2018 budget made it clear that overall fees derived from liquor licences would be increased by \$3.2M. Clearly the wine industry is picking up a disproportionate share of this tab – that fails to reflect the comparatively lower risk profile of the wine industry and the benefits our industry provides to the South Australian economy.

SAWIA welcomes any feedback from members on the proposed transition to the new licence categories and the new fees, including a comparison of the new fee against the current fee.

For any feedback, questions or assistance with the transition and the fee structure, SAWIA members can contact Henrik Wallgren on 8222 9270 or henrik@winesa.asn.au.

Container Deposit Scheme Review update



The government's review of the Container Deposit Scheme (CDS) is well underway, following the release of a **Scoping Paper** and survey that has now closed. A Discussion Paper is expected to follow in mid-2019 when further consultations are expected to ensue.

This is an important issue for the wine sector as any change to extend the CDS to include glass wine bottles will have a profound impact on the wine industry in South Australia. SAWIA continues to actively engage with the Environmental Protection Authority, and is also participating in consultations through its Stakeholder Reference Group.

The CDS was also the main topic of the EPA Board's annual Roundtable discussion, with a focus on the governance issues around South Australia's current system compared to other states that have recently implemented their own versions. It is apparent that the newer systems make greater use of modern information technology which might be beneficial here.

SAWIA is also collecting more information from members about the likely impacts on their businesses, and is keen to hear from members about their views. To provide feedback, or obtain more information, contact Mark Gishen on 8222 9278 or mark@winesa.asn.au.

Business Evolution & Succession Planning workshop



A half-day Business Evolution & Succession Planning workshop is scheduled for 18 June, helping participants to focus on the future of their business as it evolves with time and beyond current control and ownership.

Topics to be covered include:

- The benefits of having a succession plan
- What a good succession plan looks like
- How to start and complete a succession planning process
- Key topics to be addressed.

Following the session each participant can opt in for a dedicated one-on-one, conducted by an experienced Bentleys SA partner. This will include high-level recommendations for your business (additional cost is involved).

To register or obtain more information, click [here](#), or contact Rehnu Page on 8222 9277 or

rehnu@winesa.asn.au.

This workshop is a collaboration between Bentleys SA (SAWIA's Wine Industry Partner) and SAWIA. Development and delivery of this program and/or activity is one part of the South Australian Wine Industry Development Program as administered by SAWIA, and is only possible from the support and funding provided by the South Australian Government through Primary Industries and Regions SA.

Next WSET course starts 29 July – Discounted price for SAWIA members



The next WSET Level 2 course will start on 29 July and run for nine weeks at the National Wine Centre. The course is provided by TAFE SA, on behalf of SAWIA, and coordinated by former Wine Communicator of the Year Gill Gordon-Smith.

SAWIA members and our past wine education students receive a \$50 discount bringing the price down to \$870 per student.

Feedback from first round of WSET Level 2 course participants has been excellent, with one participant indicating that “*The course is fantastic... Gill and Josh have been great teachers, both easy to understand and very knowledgeable*”.

There will be a Level 3 course on offer in early 2020. Successful completion of the WSET Level 2 is a requirement for Level 3, although in special circumstances candidates may take an assessment to determine their direct entry in Level 3.

Online bookings can be made [here](#). For more information, contact Rhys Howlett on 8222 9271 or rhys@winesa.asn.au.

626 recalls of food and beverage products in 10 years – Are you prepared?

Product recall made headlines in Australia last year when a half-billion dollar strawberry market was thrown into chaos by a contamination. Over the past 10 years, there have been 626 recalls of food and beverage products in Australia. This includes dairy, meat, vegetables, fruits, seafood, bottled water – even beer, although wine and other alcohol products have not been as prominent at this stage.

Undeclared allergens, microbiological contamination and glass fragments are some of the threats faced by our wine producers. These can be difficult to control and are expensive to fix – and the risks are very real.

Recalls cause significant impact on a business as costs can run into the millions. Damaged reputation followed by a hit to the bottom line can cause a business to fail.

Businesses need to assess risks and have a plan in place – before a problem happens. A simple way to protect from the financial impact of a product recall is to have a Contaminated Product Insurance policy.



SAWIA's Wine Industry Partner, MGA Insurance Group, has prepared a comprehensive **one-page summary** highlighting the key matters you need to consider.

To ensure your business has the right cover and product to suit your needs, contact Phil Keenihan on 0414 331 489 or phil.keenihan@mga.com for a free consultation.

Gramp Hardy Smith Memorial Prize awarded to Sophie Melton



Sophie Melton has been awarded the prestigious Gramp Hardy Smith Memorial Prize by Brian Smedley (SAWIA's Chief Executive), for the most outstanding student graduating from the Bachelor of Viticulture and Oenology 2018 academic year.

Barossa-born and bred, Sophie's interest in wine making developed at a young age, inspired by her father, acclaimed winemaker Charles Melton.

Following in the footsteps of wine industry greats, the prize was first awarded in 1940 to perpetuate the memory of Hugo Gramp, Thomas Hardy and Sidney Hill-Smith. These three members of South Australia's founding and prominent winemaking families were travelling together to represent the wine industry at a meeting with the Australian Government in Canberra in October 1938 when the DC2 plane, the Kyeema, descending through fog, crashed, tragically killing all 18 passengers.

The prize includes a selection of premium wines chosen for the winner by the three companies, associated with these men, Accolade Wines Australia, Pernod-Ricard Winemakers and the Yalumba Wine Company.

In addition, the **South Australian Wine Industry Association Silver Medal was awarded to Emily MacPherson** for the second highest aggregate in the Bachelor of Viticulture & Oenology.

SAWIA, on behalf of the wine industry, congratulates the winners on their outstanding achievements.

SAWIA welcomes Adrian Richards



SAWIA is delighted to welcome Adrian Richards, the newest member of SAWIA's team, as our new Business and Workplace Adviser. Adrian brings extensive experience supporting and representing employers to deliver outstanding result driven advice and solutions to members across a broad range of topics including industrial relations, human resources management, work health and safety and workers compensation.

Prior to joining SAWIA, Adrian worked for more than a decade for employer association and human resource service providers in advisory and consultancy based roles.

Adrian enjoys a good drop of South Australian wine and looks forward to meeting members and helping our industry to thrive. He can be contacted on 8222 9212 or adrian@winesa.asn.au.

INDUSTRY & GOVERNMENT

Wine Tourism & Cellar Door Grant – Act now or miss out

SAWIA members are reminded that applications open 1 July 2019 for \$10 million of Cellar Door Grants, which are designed to return up to \$100k per wine producer that had their cellar door rebate reduced from \$500k to \$300k.

These grants are part of the Australian Government's \$50 million Export and Regional Wine Support Package being administered by Wine Australia. **Concerns have been expressed that many producers**

who should be eligible for the top-up won't have the appropriate accounting systems in place to take advantage of the grant. This means that it is important to check the eligibility criteria carefully now, so if eligible, you can ensure your business takes full advantage of the grant.

Further information about eligibility is available from the News section of SAWIA's [website](#). The full grant program guidelines are available [here](#).

Applications close on 30 September 2019. For more information, contact Wine Australia on cellardoorgrants@wineaustralia.com.

Strong demand for Financial Literacy & Business Planning workshops

Business Planning 2019

The first full-day Business Planning workshop was held in May, helping participants to better understand where their businesses are now, where they want to go and how to find the pathway to get there. Despite being in the same industry, it was clear that every business in the workshop has a different set of problems.

There was strong positive feedback to the first session, with participants keen to undertake the upcoming follow-on and one-to-one coaching sessions.

Only one opening remains for the second **Business Planning workshop** being offered in Adelaide on 13 June. The workshop will set you on a clear pathway for developing your business plan, and help to put you back in control over your business. There will also be follow-up one-on-one sessions with the facilitator, and a return group session.

Financial Literacy for Wine Businesses

The upcoming half-day Financial Literacy workshop scheduled for 18 June is already full. With a waiting list already started, contact us to register your interest for another workshop planned in July/August.

The Financial Literacy workshop will help you develop confidence, skills and knowledge about your current financial position and be well informed about the performance of your business. Attendees at the Financial Literacy seminar will gain:

- Increased awareness and understanding of essential finance skills
- An understanding of the skills required to examine your current business performance and set strategies for the future
- An ability to identify important financial information needed to make more informed decisions
- Practical advice and techniques to interpret financial information.

There are also opportunities for follow-on one-on-one coaching sessions.

To express your interest, or to obtain more information, contact Rehnu Page on 8222 9277 or rehnu@winesa.asn.au.

Both workshops are a collaboration between Bentleys SA (SAWIA's Wine Industry Partner) and SAWIA. Development and delivery of this program and/or activity is one part of the South Australian Wine Industry Development Program as administered by SAWIA, and is only possible from the support and funding provided by the South Australian Government through Primary Industries and Regions SA.

EMPLOYEE RELATIONS / WORK HEALTH & SAFETY

Audit reveals \$580k in underpayments

Close to 1,000 workers in regional Australia have been back paid more than \$580,000 following a Fair Work Ombudsman (FWO) audit of 1,385 businesses. The audits targeted a wide cross-section of industries, with the accommodation, hospitality and retail sectors a particular focus.

43% of businesses were found to be non-compliant in relation to monetary and/or non-monetary obligations, such as providing less than relevant minimum entitlements, incorrect pay slip arrangements and deficiencies in employment records.

The hospitality sector was again shown to be an industry of concern with the lowest rate of compliance overall (45%), which has reaffirmed the FWO's continued focus on this sector.

Substantial fines and penalties can arise, and this is an important reminder that businesses must have robust processes in place to ensure compliance. To help employers, SAWIA will be conducting *Fair Work Fundamentals Seminars* in the coming months to provide a practical overview of the Fair Work legislation, employee disputes, modern awards, enterprise agreement, employment contracts and policies.

SAWIA will circulate information about the upcoming seminars in the near future. In the meantime, to obtain assistance SAWIA members are welcome to contact Henrik Wallgren (8222 9270 or henrik@winesa.asn.au) or Adrian Richards (8222 9212 or adrian@winesa.asn.au).

Wine Industry Salary & Benefits Survey Report available on 7 June



The 20th annual *National Wine Industry Salary & Benefits Survey Report* will be available for purchase on 7 June.

The survey will provide you with vital information to help recruit and retain the right talent. It provides comprehensive information about the wine industry's salary and benefits practices and trends across 57 positions including winemaking, viticulture, sales, finance and many more.

To register your participation or to obtain more information, click [here](#) or contact Henrik Wallgren on 8222 9270 or henrik@winesa.asn.au.

Last chance to register: Fit4Work – Champions of Change Workshop



Booking are still open for the free Riverland session (5 June) of the Fit4Work – Champions of Change Workshop, educating vineyard workers on how to best protect themselves from injury. In turn, this will assist wine grape-growing businesses to better manage risk and reduce the likelihood of increases to Return to Work premiums.

The workshop features a new online tool called **FIT4WORK**, which was developed via collaboration between SAWIA and Pinnacle Workplace Consultants, with additional funding provided by Wine Grape Council SA and SA Health.

To register or obtain more information, click [here](#) or contact SAWIA's WHS specialist Zvonko Levak on 8222 9273 or zvonko@winesa.asn.au.

Updates to Modern Awards

A number of recent updates have arisen as part of the 4 yearly Modern Awards review, in which a full Bench of the Fair Work Commission is dealing with plain language re-drafting of award-specific clauses and other matters. As part of this review, the Fair Work Commission has updated the redundancy clauses of a significant number of Modern Awards, which have been reformatted and now provide clearer provisions relating to a transfer to lower paid duties, an employee leaving during the notice period and a job search entitlement.

The review has also impacted other award clauses, such as changes to the standard termination of employment clause within many awards. This has reduced the employer's ability to enforce deductions from wages of employees who do not provide the minimum notice required upon resignation.

Members can access updated copies of the *Wine Industry Award 2010* and other relevant Modern Awards from SAWIA's [website](#). For more information, contact Adrian Richards on 8222 9212 or adrian@winesa.asn.au.

Onsite industrial relations consultancy support from SAWIA

SAWIA's advisory service regularly assists and empowers members to confidently and appropriately handle various industrial relations matters that can arise.

SAWIA also assists members through its consultancy service offering. Whether it is to provide expertise or outside objectivity, or support with a particularly challenging matter, SAWIA can help. Examples include:

- Manager/supervisor training sessions (e.g. managing and motivating employees, recruitment process considerations, dealing with grievances)
- General employee training (e.g. grievances, bullying and harassment awareness training)
- Disciplinary meetings (e.g. opportunity to respond, decision meetings)
- Redundancy meetings (e.g. at risk, consultation, decision meetings)
- Grievance, bullying and harassment investigation, meeting and reporting support
- Enterprise bargaining support (e.g. strategy, negotiation meetings, votes)
- Representation in industrial tribunals (e.g. agreements, dismissals, underpayments).

If you have any questions or need help, contact Henrik Wallgren (8222 9270 or henrik@winesa.asn.au) or Adrian Richards (8222 9212 or adrian@winesa.asn.au).

New Return to Work premium rates

ReturnToWorkSA has published the **new industry premium rates** that all registered employers are required to pay for the next financial year. The wine manufacturing sector continues to perform better than average, with a slight fall in premium. However, the grape growing sector continues to lag, with a significantly higher premium.

SAWIA is actively working on projects to help improve wine industry safety and lower the industry premium rates. Recent examples of this include the creation of the *Fit4Work* online health and safety resources and the updated *WHS Guidelines for the Wine Industry*.

Your business can directly influence the amount of ReturnToWork insurance premiums you pay each year by actively engaging in some simple safety initiatives in your day to day operations – just ask us how. Contact Zvonko Levak on 8222 9273 or zvonko@winesa.asn.au.

Managing performance – A tool for improvement

As a manager or business owner there may be situations where employees are not performing to the standard required or where unacceptable behaviour has to be addressed.

The main purpose of performance management and a disciplinary process is not usually to dismiss an employee. Instead, it is a key management tool, along with motivation and reward options, that alerts employees to unacceptable behaviour and the impact of underperformance. It also gives an employee the best chance to meet their employer's expectations and be successful.

It is vital for employers to commence disciplinary action early, both in relation to taking action promptly after the event and while the employer still believes that there is a reasonable chance for the employee to succeed in the role.

Employers are required to be procedurally fair. This includes providing employees with a clear understanding of the employer's concern, the likely impact of non-compliance, an opportunity to respond, not unreasonably refusing a support person and an opportunity to correct the employee's conduct.

For more information or assistance with managing employees, contact Henrik Wallgren (8222 9270 or henrik@winesa.asn.au) or Adrian Richards (8222 9212 or adrian@winesa.asn.au).

SALES MARKETING & PROMOTION

Red Wine Masterclass Series – Guest presenters, wine contributions and participants



Over the coming months SAWIA's NWETC has scheduled three special Red Wine Masterclasses at the National Wine Centre:

- **Shiraz** – 12 June
- **The Cabernets: Cabernet Sauvignon, Cabernet Franc and Blends** – 18 July
- **Grenache** – 23 August.

Each session will run in the evening for two hours and involve tasting through a range of regions and styles. We will be marketing these events to past students, while also seeking to attract new students to our courses. We also encourage wine industry professionals looking to expand their palates to join the sessions. There will be a maximum of 30 guests per session, with ticketing information soon to be available through our [website](#).

If you are interested in submitting a special wine for any of these sessions (two bottles of each wine required), attending as a guest presenter, or simply enjoying the session as a participant, contact Rhys Howlett on 8222 9271 or rhys@winesa.asn.au.

Promotional opportunity – 40 Under 40



An opportunity has arisen at short notice to showcase your wines to South Australia's leading business entrepreneurs as part of the 40 Under 40 Awards at the National Wine Centre on 6 June.

There will be an informal pre-dinner tasting between 6.30-7.30pm during which featured wineries can offer wine samples to guests. Participating wineries are welcome to distribute marketing materials during the tasting and will also have their logos featured on screen during the dinner ceremony.

There is no cost involved and the opportunity is limited to four wineries. There will be 300 to 400 people in

attendance at the dinner, including Premier Steven Marshall.

To register your interest, SAWIA members can contact Rhys Howlett on 8222 9271 or rhys@winesa.asn.au.

Wine Export Approval Update



The total value of Australian wine exports increased 5% to \$2.78 billion in the 12 months to March 2019, with the average value per litre climbing to \$3.41, the highest level since 2009. While the volume of exports declined slightly by 3% to 814 million litres, the increasing value overall (and on average) is seen as very positive. There was robust growth in most price segments with exports in higher priced categories recording the most significant growth, reflecting global premiumisation trends.

Nearly all destinations imported more Australian wine than the previous period. North America is still the exception, with excellent growth in exports to Canada unable to outweigh the decline in exports to the USA.

In the China market, Australia has again grown our value and we are outperforming competitors. In the year ended February 2019, Australia had a 29% share of the imported wine market – up from 26% a year ago.

For more information, click [here](#).

Marketing seminars and promotional opportunities

Webinar: Embracing the evolution in the USA wine market
11 June @ 12:30 pm - 1:30 pm ACST

SA cruises into another record year



The cruise ship season for 2018/19 has come to an end, wrapping up another record-breaking year for South Australia. The season injected millions of dollars into the State's economy, having experienced a 21% increase in cruise ship numbers – up 17 vessels with an estimated 167,000 passengers and crew.

February was the busiest month for local tourism operators with 34 cruise ship visits across our three ports and anchorages at Port Adelaide, Kangaroo Island and Port Lincoln.

New international airline to service Adelaide



Malindo Air, Adelaide's 10th and newest international airline, touched down in Adelaide for the first time on 17 April. The inaugural service from Kuala Lumpur arrived in Adelaide via Bali with the traditional water cannon salute.

Four weekly flights will make it easier for visitors to come and enjoy everything that South Australia has to offer. To find out more, click [here](#).

SUSTAINABILITY

Improved minimum opening allocations



The minimum (worst case) opening irrigation allocation for the 2019-20 water year has risen to 22% (from 14%). As the projected minimum opening allocation is below 50%, private carryover will be available for eligible water users, allowing unused water from 2018-19 to be carried over for use in 2019-20 (up to 20% of the volume on entitlement).

Improvements across the water year are likely, with most inflows to the River Murray system historically occurring between July and November. Water availability projections indicate there is a 90% likelihood that allocations will increase to at least 82% during 2019-20 and there is just over a 70% likelihood that allocations will increase to 100%.

The next update will be available on 15 June. We will continue to ensure members are informed of any changes.

SAWIA calls for lower power costs

SAWIA has called for further reductions in network costs in a recent [submission](#) to the Australian Energy Regulator regarding SA Power Networks' 2020-25 Regulatory Proposal for managing electricity distribution.

While the Proposal will deliver an average reduction of \$111 for small-to-medium-sized businesses from 1 July 2020, SAWIA remains concerned about a range of other aspects. This includes the need for further reductions in both capital and operating expenditure, particularly related to investment in Information Technology and productivity growth (respectively).

With regard to the proposed tariff structure, SAWIA is broadly supportive of the approach to move towards cost-reflective pricing.

For more information, SAWIA members can contact Mark Gishen on 8222 9278 or mark@winesa.asn.au.

SAWIA Environmental Excellence Awards – Nominations open 1 June

Nominations are opening for the awards that celebrate SAWIA members who provide leadership and inspire others toward strong environmental management. Details about previous winners can be found on SAWIA's website [here](#), while short videos about some of the past initiatives are available [here](#).

There are three award categories – one each for small-medium and large winery businesses, and for viticulture. A new simplified nomination form is available from SAWIA's website [here](#).

Entry is open to SAWIA members only, and there is no cost to enter. Winners will be announced at SAWIA's Annual Members' Lunch in September 2019. For more information, contact Mark Gishen on 8222 9278 or mark@winesa.asn.au.

OTHER

Finlaysons issue Privacy Alert



The Government recently announced proposed changes to Australia's privacy laws, which will tighten the rules and substantially increase the penalties for breaches of the Privacy Act. This is highly relevant to a large proportion of the State's wine businesses, which collect data about their customers.

SAIWA's Wine Industry Partner, Finlaysons, has prepared a **Legal Alert** about the Government's announcement. For more information, contact Will Taylor (8235-7421 or will.taylor@finlaysons.com.au) or Lan Lam (8235-7838 or lan.lam@finlaysons.com.au).

Budget Update 2019 – Superannuation

Hostplus has reported a number of proposed changes to superannuation arising from the 2019 federal budget. This includes:



- The removal of the Work Test and the extension of 'bring forward' arrangements for members aged 65 and 66 years allowing members to more easily make voluntary contributions to their super.
- Spouse contributions age limit increasing from age 70 to age 74.
- Increased funding to the ATO to recover unpaid tax and superannuation liabilities from larger businesses and high wealth individuals
- Increased resourcing to regulatory bodies APRA and ASIC to strengthen their position as industry watchdogs.

Hostplus, SAWIA's Wine Industry Partner, is the super fund for hospitality, tourism recreation and sport – so they know about service. Their dedicated Employer Business Centre has everything you need to help you meet your obligations, make super payments quickly and easily, and help your employees get the most out of their super. Call 1300 467 875 or visit hostplus.com.au to find out more.

Watch for SAWIA's new website



SAWIA's new website and CRM (customer-relationship management) database is being developed and rolled out over the next month or so.

Our goal is to enhance knowledge of, and access to, the broad range of resources that are available to members. This is in response to last year's member survey which highlighted that many members are not fully aware of the range of membership benefits on offer.

We also want to improve the way that we communicate with members and other stakeholders, improving accessibility and appearance with a modern communications platform.

SAWIA's current website and database software are both well over 10 years old, and there is a pressing need for a significant upgrade to ensure that the association continues to be well placed to meet the needs of members into the future.

For the time being, the existing website will continue to be fully supported and can be accessed as usual. Further updates will be provided as the development progresses. For more information, contact Craig MacDonald on 8222 9272 or craig@winesa.asn.au.

Future Leaders 2019



SAWIA congratulates the fifteen talented and driven professionals from across Australia who have been announced as the Future Leaders 2019. They will join a growing alumni of committed individuals ready and willing to drive the future success of the grape and wine community.

The Future Leaders of 2019 include SAWIA members Catherine Kidman (Treasury Wine Estates – Coonawarra), Chris Thomas (Dowie Doole – McLaren Vale) and Kavita Faiella (Shaw and Smith – Adelaide Hills).

Future Leaders is a professional and personal development program that invests in the next generation of Australia's wine sector leaders so that they are prepared for the challenges facing the sector and can be catalysts for innovative change.

National Vintage Survey – Participate now



The National Vintage Survey, an annual survey of winegrape crush and price conducted by Wine Australia, is now open.

If you did not receive your copy of the survey to participate, or if you need more information, email market.insights@wineaustralia.com.

Dates for your diary

2019

- 29-30 May, **South Australian Tourism Conference**, Adelaide
- 29 May, **Fit4Work – Champions of Change**, Adelaide Hills
- 29-31 May, **Shanghai International Food & Drinks Fair**, China
- 3-5 June, **Interwine China**, Guangzhou
- 4-6 June, **TopWine China**, Beijing
- 5 June, **Fit4Work – Champions of Change**, Riverland
- 11 June, **Embracing the evolution in the USA wine market**, Webinar
- 13 June, **Business Planning**, Adelaide
- 18 June, **Financial Literacy**, Adelaide
- 18 June, **Business Evolution & Succession Planning Workshop**, Adelaide
- 18-20 June, **National Wine Tourism Conference**, Adelaide
- 20-22 June, **Seoul Wines & Spirits Expo**, Seoul
- 21-24 July, **Australian Wine Industry Technical Conference & Trade Exhibition**, Adelaide
- 1 Aug, **Women & Leadership Symposium**, Adelaide

- 2-4 August, International Wine Law Conference , Mornington Peninsula
- 7-9 Aug, **China Hospitality Expo**, Guangzhou
- 17-18 Sept, **Wine Industry Impact Conference**, Orange
- 26-26 Sept, **Women in Leadership Summit**, Sydney
- 10-12 October, **Wine Media Conference**, Hunter Valley
- 17 Oct, **Finlaysons Wine Roadshow 27 Levelling the Playing Field**, Barossa
- 6 Nov, **Finlaysons Wine Roadshow 27 Levelling the Playing Field**, Riverland
- 6 November, WHS Seminar, Barossa
- 7-9 Nov, **Hong Kong International Wine & Spirits Fair**, Hong Kong
- 21 November, WHS Seminar, McLaren Vale
- 25 Nov, **Finlaysons Wine Roadshow 27 Levelling the Playing Field**, Coonawarra
- 27 Nov, **Finlaysons Wine Roadshow 27 Levelling the Playing Field**, McLaren Vale

2020

- 10-12 Feb, **Wine Paris 2020**, France

INDUSTRY PARTNERS



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